



Taos County Association of REALTORS®

2024 vs 2023 YTD :: 9-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2023	2024	Variance	2023	2024	Variance	2023	2024	Variance
Angel Fire NM	26								
Closed Sales	111	94	-15.3%	47	40	-14.9%	123	78	-36.6%
Total Dollars	\$76,511,552	\$69,796,012	-8.8%	\$12,323,937	\$10,605,000	-13.9%	\$7,346,975	\$5,250,539	-28.5%
Average Price	\$689,293	\$742,511	7.7%	\$262,211	\$265,125	1.1%	\$59,732	\$69,086	15.7%
Median Price	\$662,777	\$657,500	-0.8%	\$250,000	\$257,500	3.0%	\$35,000	\$40,500	15.7%
Average DOM	120	101	-15.8%	156	184	17.9%	349	241	-30.9%
Red River NM									
Closed Sales	23	15	-34.8%	6	10	66.7%	8	6	-25.0%
Total Dollars	\$14,658,000	\$8,530,500	-41.8%	\$1,493,500	\$2,325,900	55.7%	\$504,000	\$3,785,500	651.1%
Average Price	\$637,304	\$568,700	-10.8%	\$248,917	\$232,590	-6.6%	\$63,000	\$630,917	901.5%
Median Price	\$592,000	\$595,000	0.5%	\$249,500	\$230,000	-7.8%	\$55,750	\$75,500	35.4%
Average DOM	172	88	-48.8%	61	52	-14.8%	326	376	15.3%
Taos NM									
Closed Sales	172	142	-17.4%	28	33	17.9%	117	107	-8.5%
Total Dollars	\$93,622,718	\$86,463,981	-7.6%	\$11,211,900	\$13,421,183	19.7%	\$13,789,735	\$12,937,745	-6.2%
Average Price	\$544,318	\$608,901	11.9%	\$400,425	\$406,703	1.6%	\$117,861	\$120,914	2.6%
Median Price	\$479,500	\$554,800	15.7%	\$398,650	\$385,000	-3.4%	\$80,000	\$75,000	-6.3%
Average DOM	108	117	8.3%	76	111	46.1%	338	261	-22.8%
Taos Ski Valley NM									
Closed Sales	2	2	0.0%	9	5	-44.4%	3	2	-33.3%
Total Dollars	\$2,254,000	\$1,775,000	-21.3%	\$5,923,000	\$3,067,000	-48.2%	\$1,110,000	\$620,000	-44.1%
Average Price	\$1,127,000	\$887,500	-21.3%	\$658,111	\$613,400	-6.8%	\$370,000	\$310,000	-16.2%
Median Price	\$1,127,000	\$887,500	-21.3%	\$625,000	\$442,000	-29.3%	\$295,000	\$310,000	5.1%
Average DOM	324	145	-55.2%	257	73	-71.6%	125	519	315.2%

Based on information from the Taos County Association of REALTORS® for the period Jan-Sep 2024 vs Jan-Sep 2023.

Report Date: 09/30/24

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd Ste H, Taos, NM 87571-5178 – (575) 758-7411.