



Taos County Association of REALTORS®

2023 vs 2022 YTD :: 9-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2022	2023	Variance	2022	2023	Variance	2022	2023	Variance
Angel Fire NM	26								
Closed Sales	114	111	-2.6%	64	47	-26.6%	141	123	-12.8%
Total Dollars	\$78,650,754	\$76,511,552	-2.7%	\$16,104,790	\$12,323,937	-23.5%	\$9,741,050	\$7,346,975	-24.6%
Average Price	\$689,919	\$689,293	-0.1%	\$251,637	\$262,211	4.2%	\$69,085	\$59,732	-13.5%
Median Price	\$612,500	\$662,777	8.2%	\$219,000	\$250,000	14.2%	\$28,000	\$35,000	25.0%
Average DOM	91	120	31.9%	133	156	17.3%	505	349	-30.9%
Red River NM									
Closed Sales	26	23	-11.5%	7	6	-14.3%	8	8	0.0%
Total Dollars	\$12,616,500	\$14,658,000	16.2%	\$1,235,000	\$1,493,500	20.9%	\$963,000	\$504,000	-47.7%
Average Price	\$485,250	\$637,304	31.3%	\$176,286	\$248,917	41.2%	\$120,375	\$63,000	-47.7%
Median Price	\$392,000	\$592,000	51.0%	\$180,000	\$249,500	38.6%	\$94,000	\$55,750	-40.7%
Average DOM	112	172	53.6%	46	61	32.6%	109	326	199.1%
Taos NM									
Closed Sales	235	172	-26.8%	53	28	-47.2%	124	117	-5.6%
Total Dollars	\$139,326,022	\$93,622,718	-32.8%	\$18,944,360	\$11,211,900	-40.8%	\$17,105,650	\$13,789,735	-19.4%
Average Price	\$592,877	\$544,318	-8.2%	\$357,441	\$400,425	12.0%	\$137,949	\$117,861	-14.6%
Median Price	\$502,000	\$479,500	-4.5%	\$335,000	\$398,650	19.0%	\$91,000	\$80,000	-12.1%
Average DOM	107	108	0.9%	87	76	-12.6%	339	338	-0.3%
Taos Ski Valley NM									
Closed Sales	1	2	100.0%	13	9	-30.8%	3	3	0.0%
Total Dollars	\$1,250,000	\$2,254,000	80.3%	\$5,845,000	\$5,923,000	1.3%	\$1,843,000	\$1,110,000	-39.8%
Average Price	\$1,250,000	\$1,127,000	-9.8%	\$449,615	\$658,111	46.4%	\$614,333	\$370,000	-39.8%
Median Price	\$1,250,000	\$1,127,000	-9.8%	\$420,000	\$625,000	48.8%	\$625,000	\$295,000	-52.8%
Average DOM	1,330	324	-75.6%	317	257	-18.9%	59	125	111.9%

Based on information from the Taos County Association of REALTORS® for the period Jan-Sep 2023 vs Jan-Sep 2022.

Report Date: 09/30/23

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd Ste H, Taos, NM 87571-5178 – (575) 758-7411.