

The Taos Area Annual
Real Estate Market
Stats Year-over-Year
2014 thru 2020

The Taos Area Real Estate Market Year-over-Year 2014-2020

Prepared January 8, 2021
by

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Taos County Association of REALTORS®

Primary Markets We Will Look At

- Taos
- Taos Ski Valley
- Angel Fire
- Red River

Real Estate Types We Will Look At

Detached Homes
Condominiums
Land Parcels / Lots

Real Estate Criteria We Will Look At

Units Sold and Days on Market
Average Sold Price
Median Sold Price
Total Sold Dollars

Time Period We Will Look At

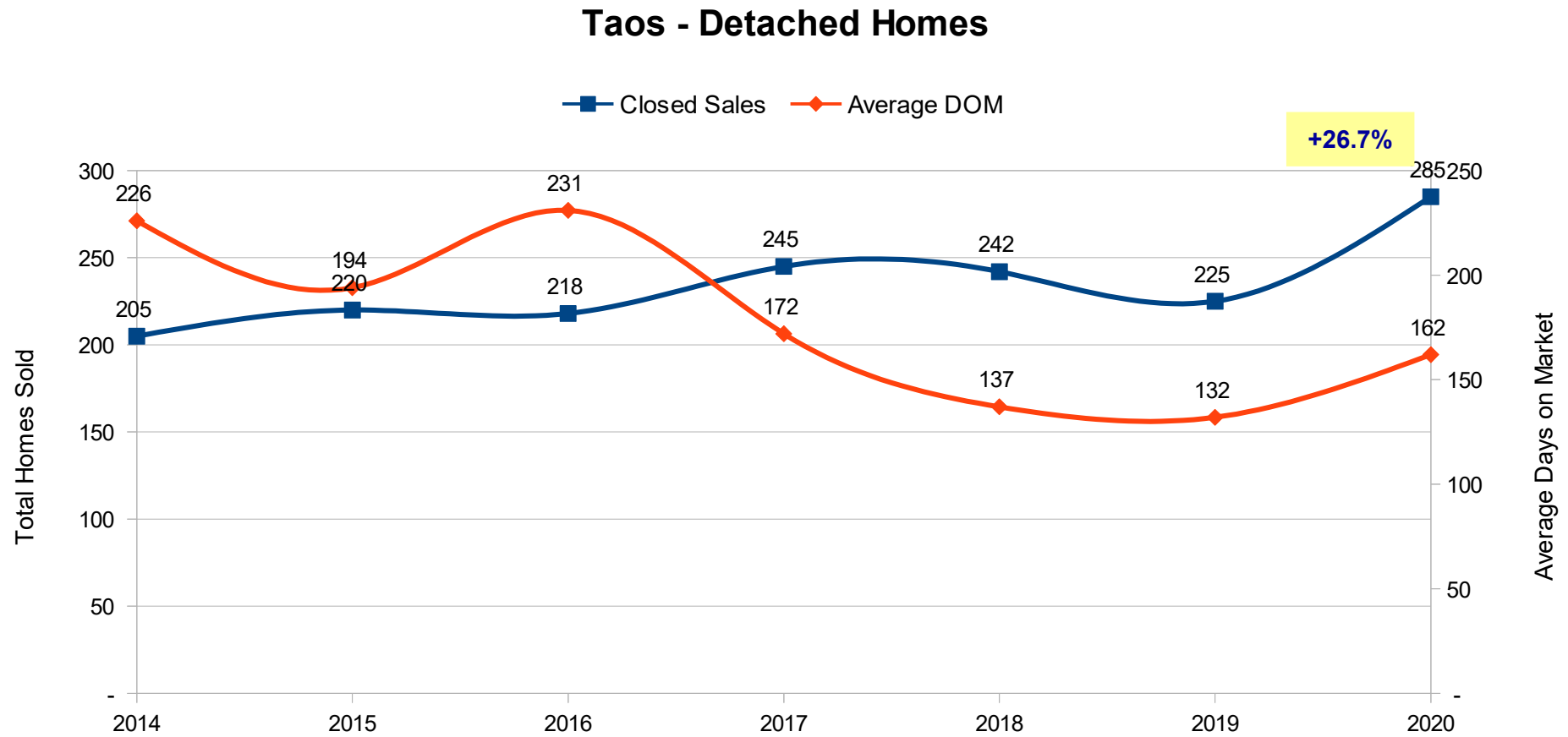
Annual Year-over-Year Totals
for each year from
2014 thru 2020

So... on with the Presentation

*(It's a lot of numbers, so
I apologize in advance.)*

Taos

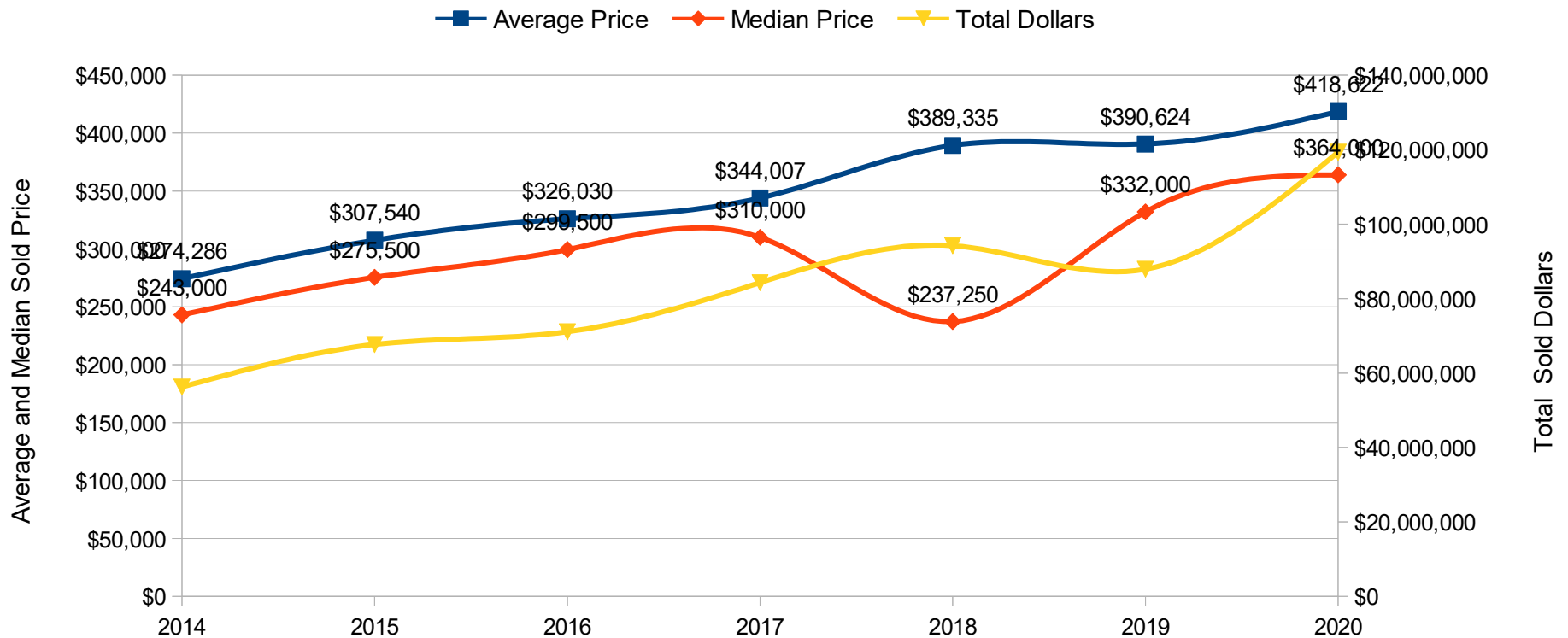
Detached Homes Sold and DOM



Taos

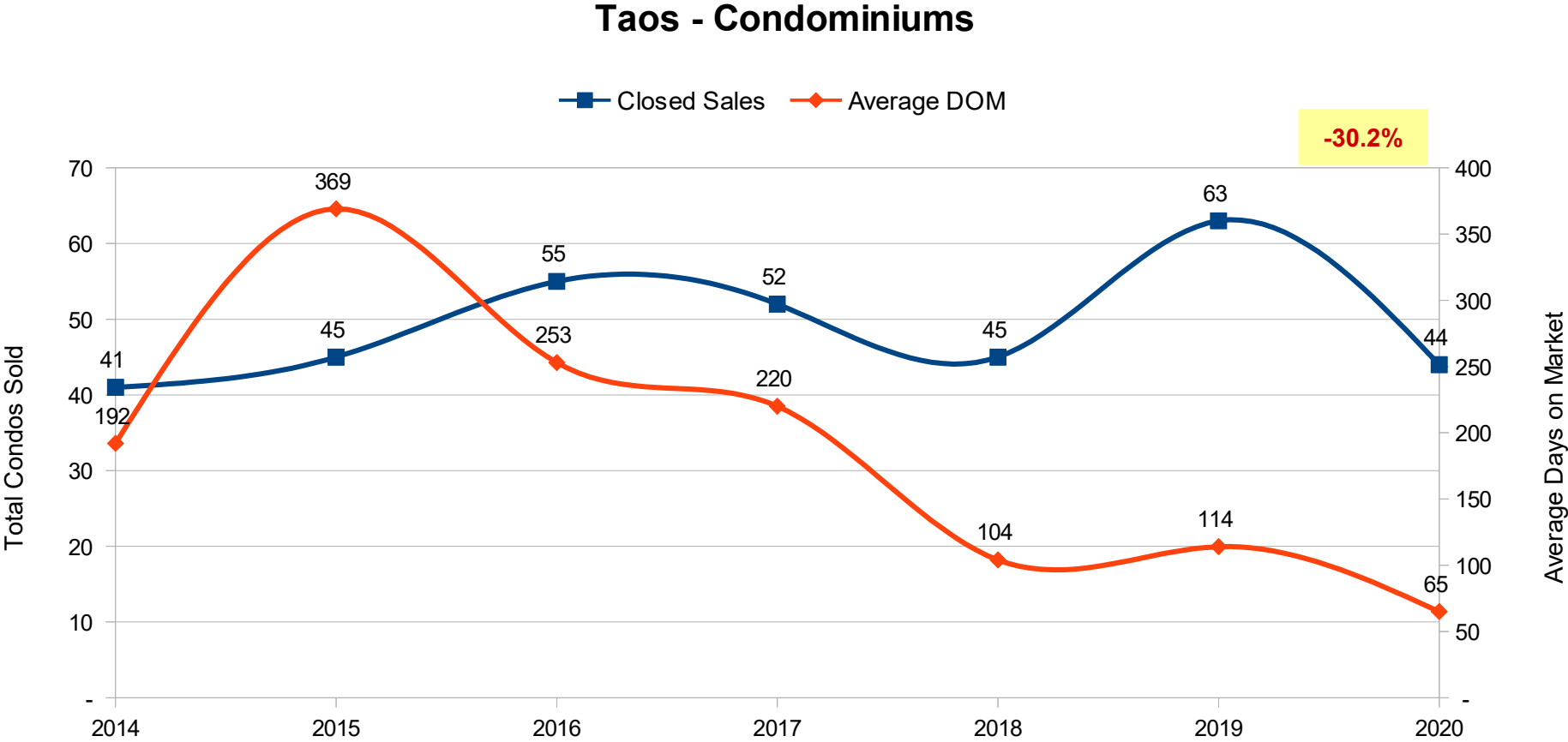
Detached Homes Sold Prices

Taos - Detached Homes



Taos

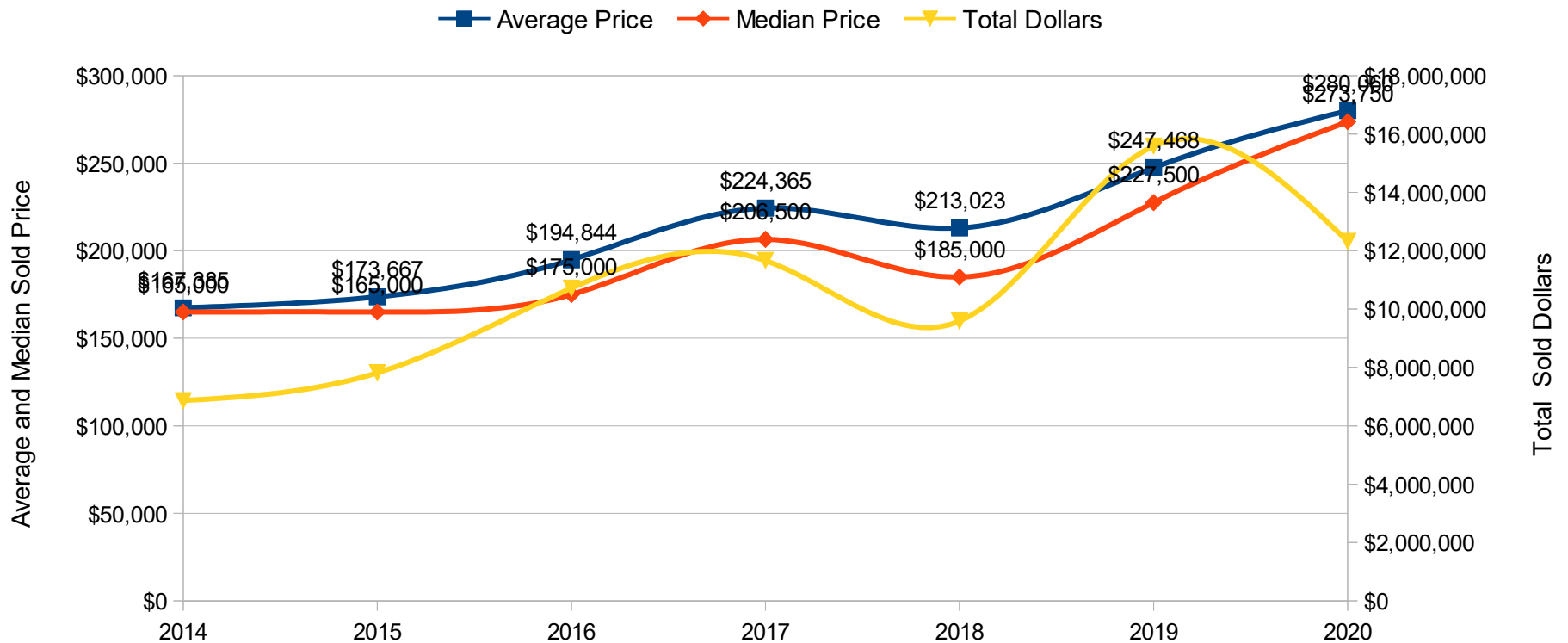
Condominiums Sold and DOM



Taos

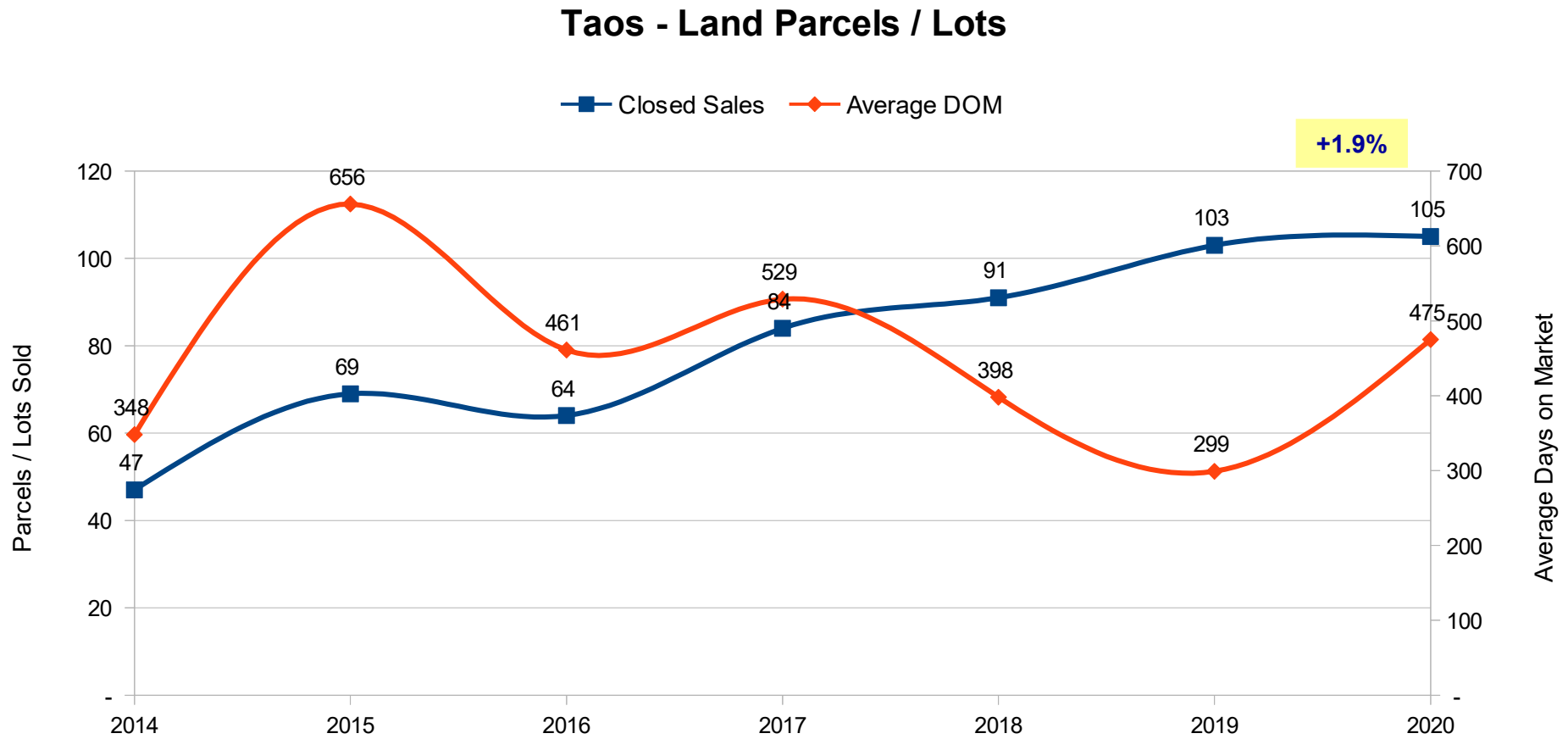
Condominiums Sold Prices

Taos - Condominiums



Taos

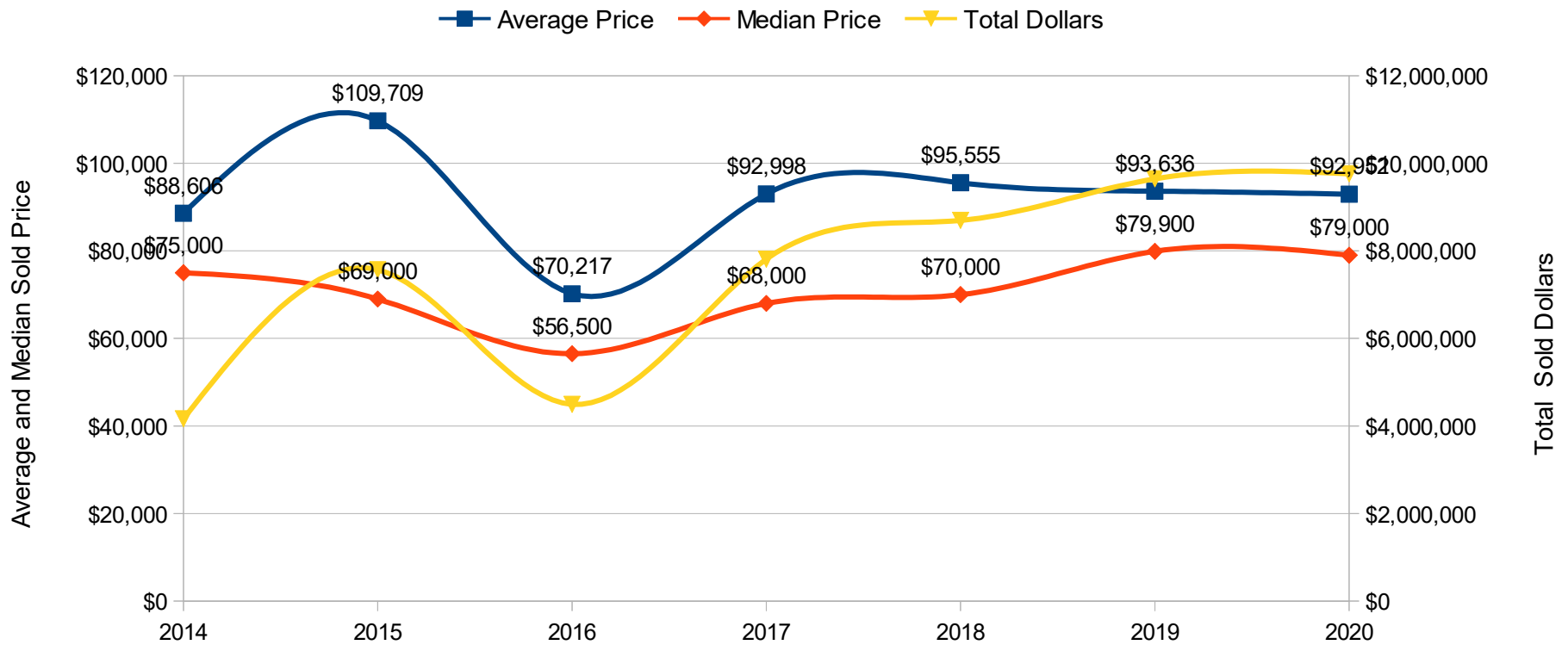
Land Parcels Sold and DOM



Taos

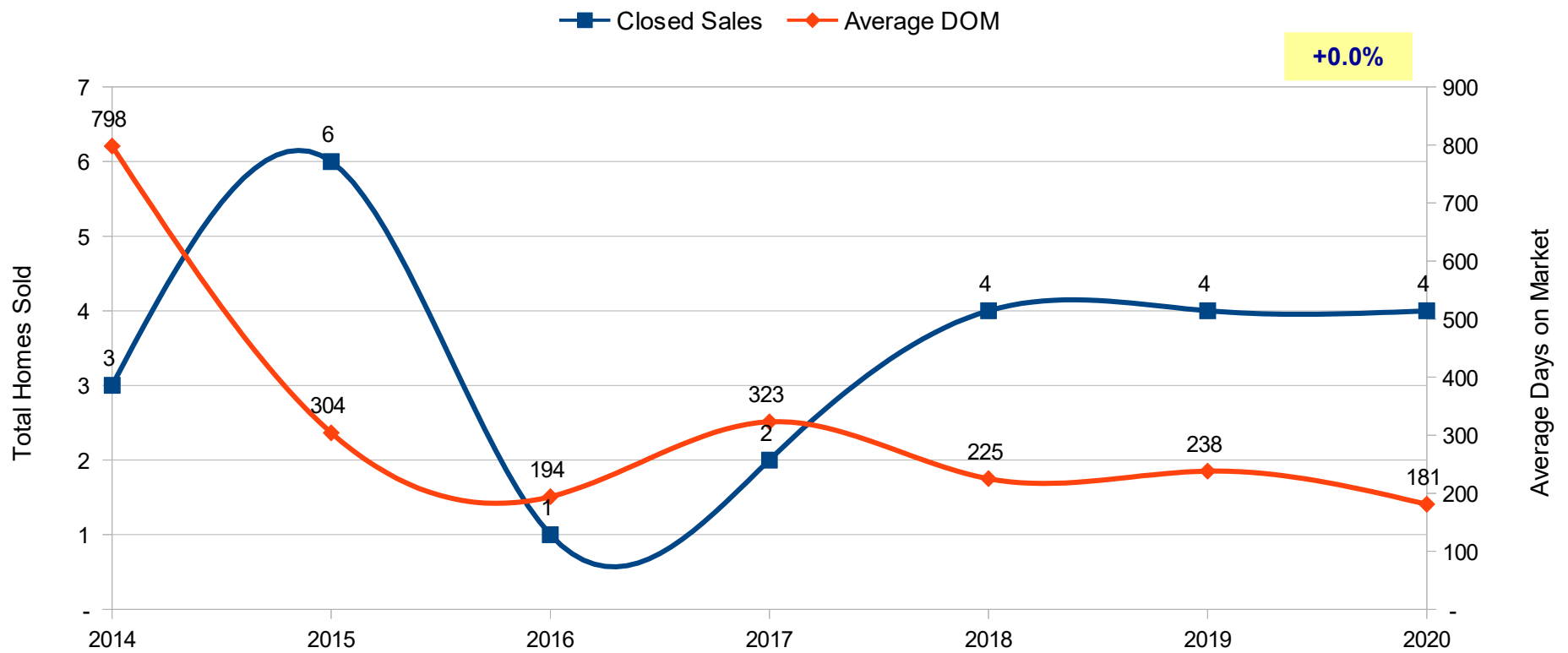
Land Parcels Sold Prices

Taos - Land Parcels / Lots



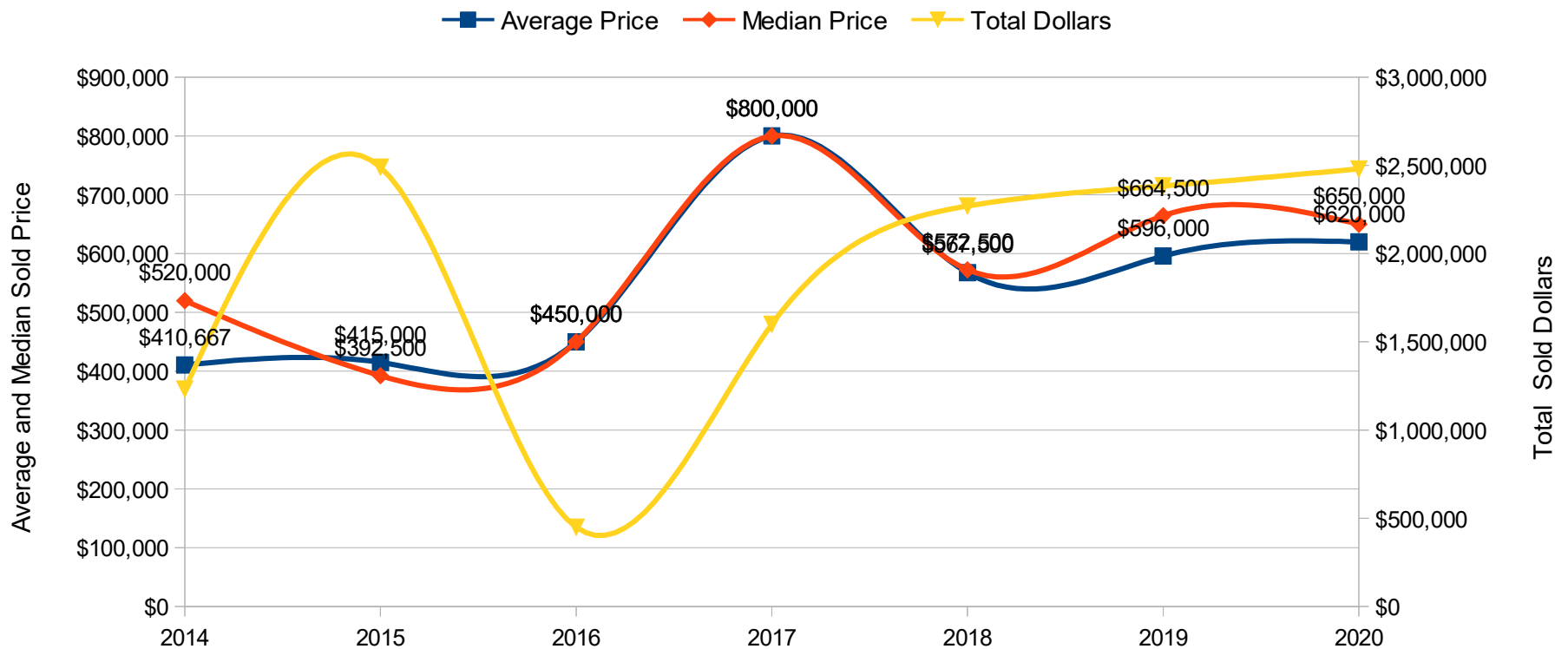
Taos Ski Valley Detached Homes Sold and DOM

Taos Ski Valley - Detached Homes



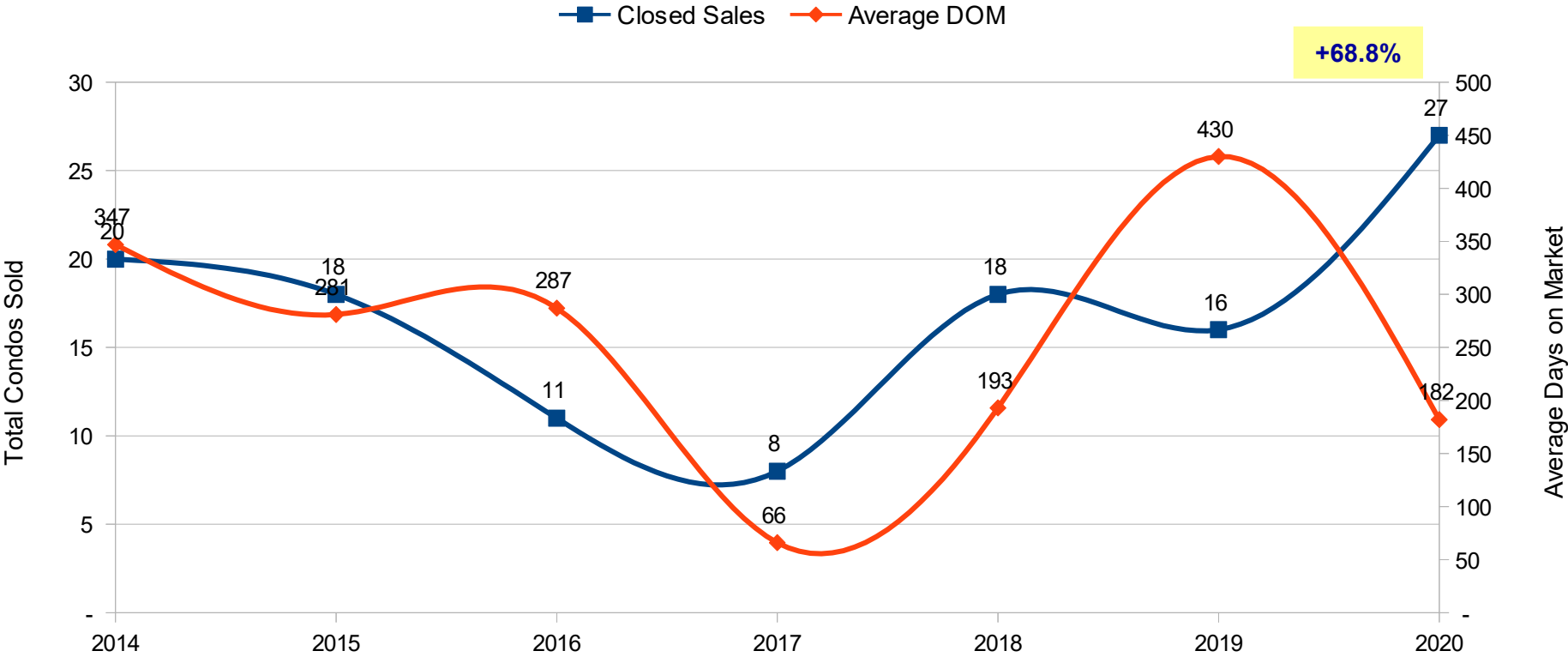
Taos Ski Valley Detached Homes Sold Prices

Taos Ski Valley - Detached Homes



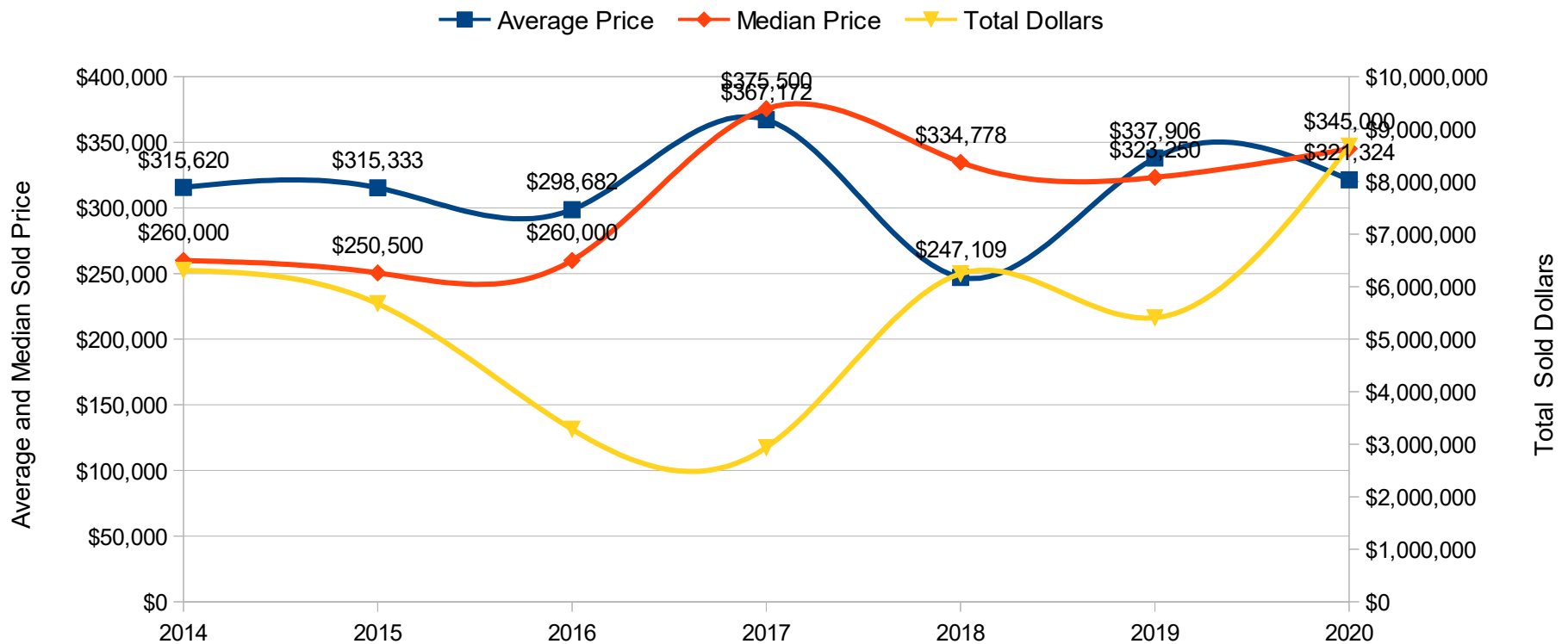
Taos Ski Valley Condominiums Sold and DOM

Taos Ski Valley - Condominiums



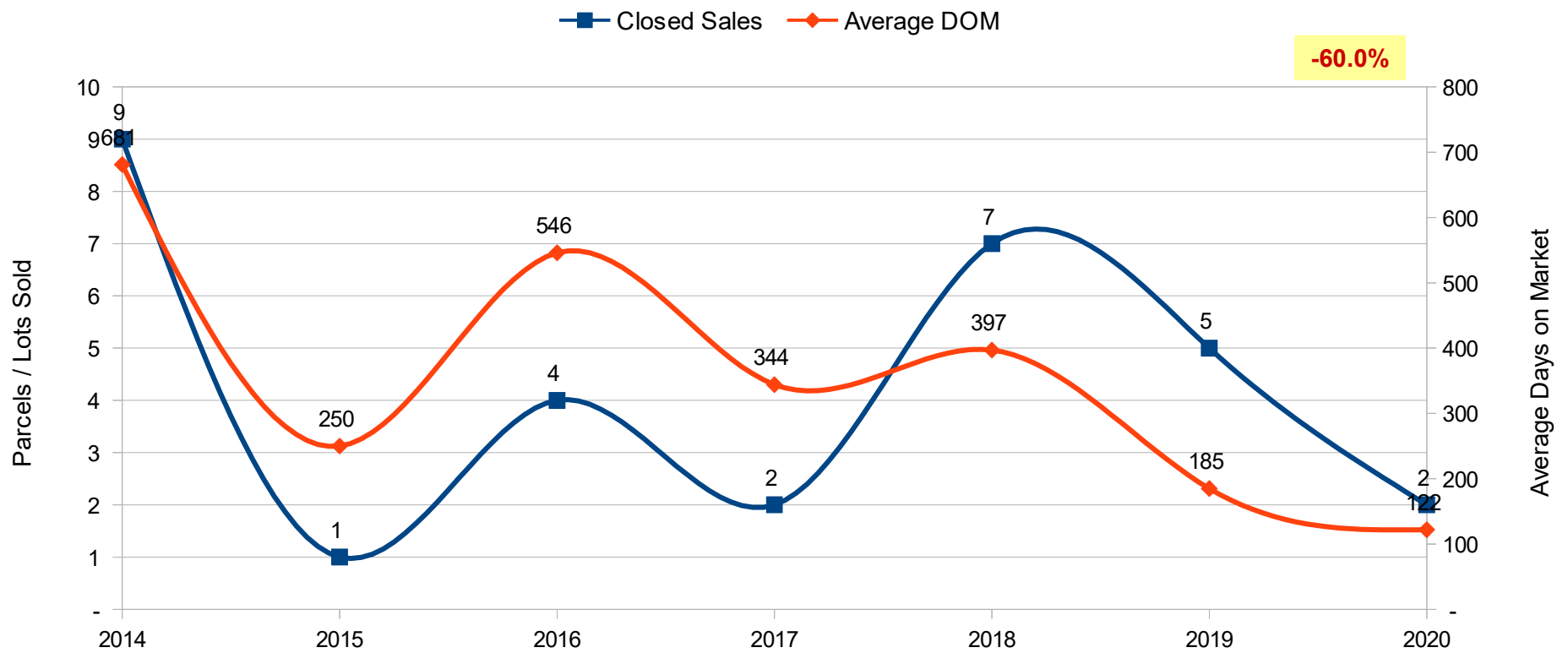
Taos Ski Valley Condominiums Sold Prices

Taos Ski Valley - Condominiums



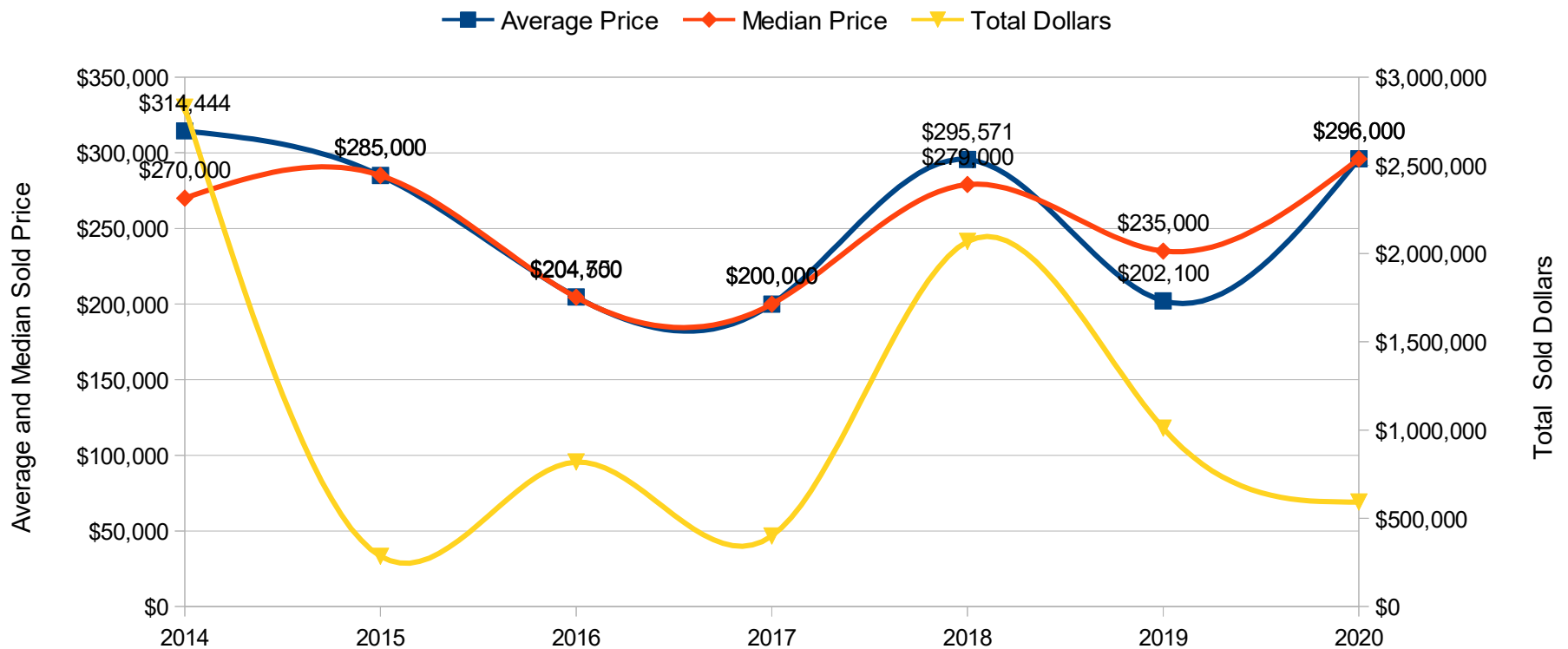
Taos Ski Valley Land Parcels Sold and DOM

Taos Ski Valley - Land Parcels / Lots

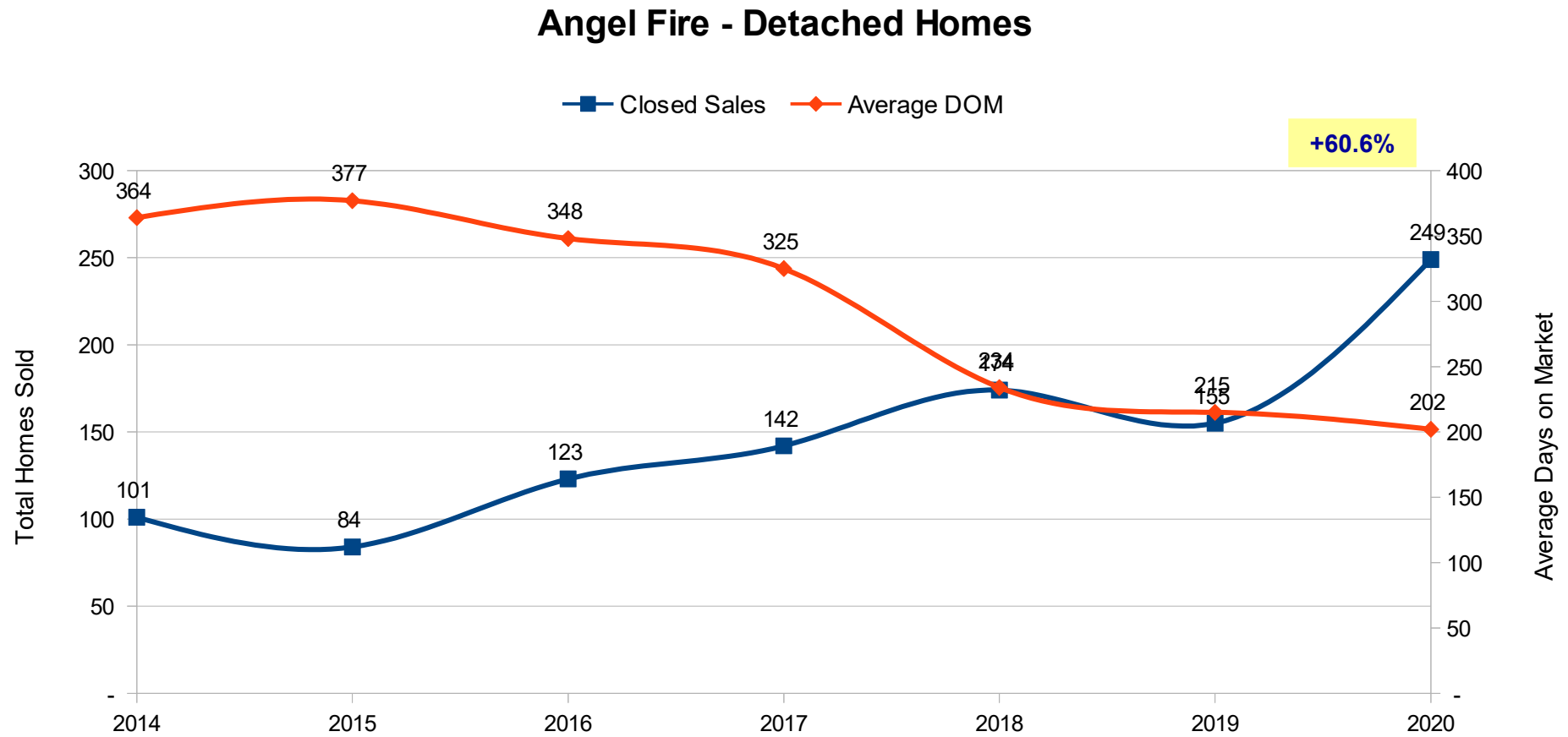


Taos Ski Valley Land Parcels Sold Prices

Taos Ski Valley - Land Parcels / Lots

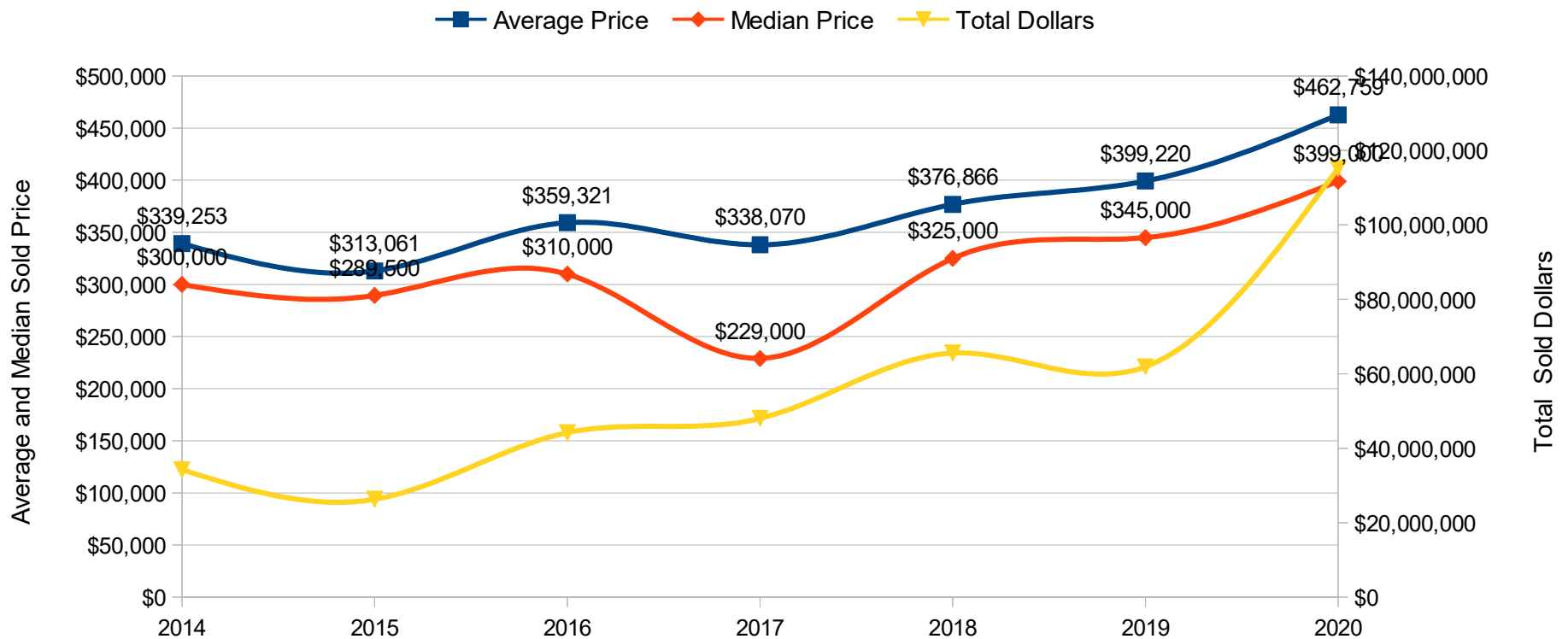


Angel Fire Detached Homes Sold and DOM

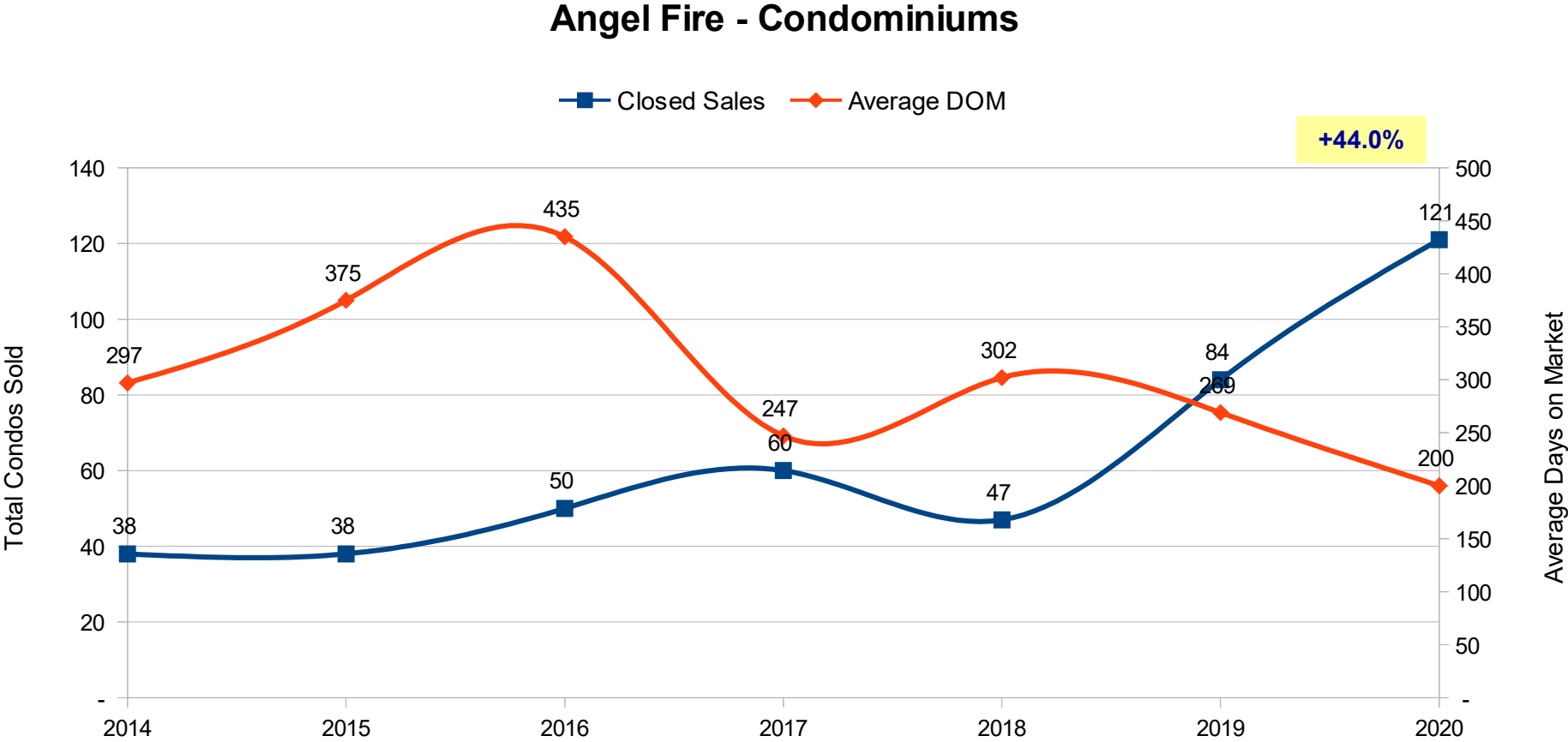


Angel Fire Detached Homes Sold Prices

Angel Fire - Detached Homes

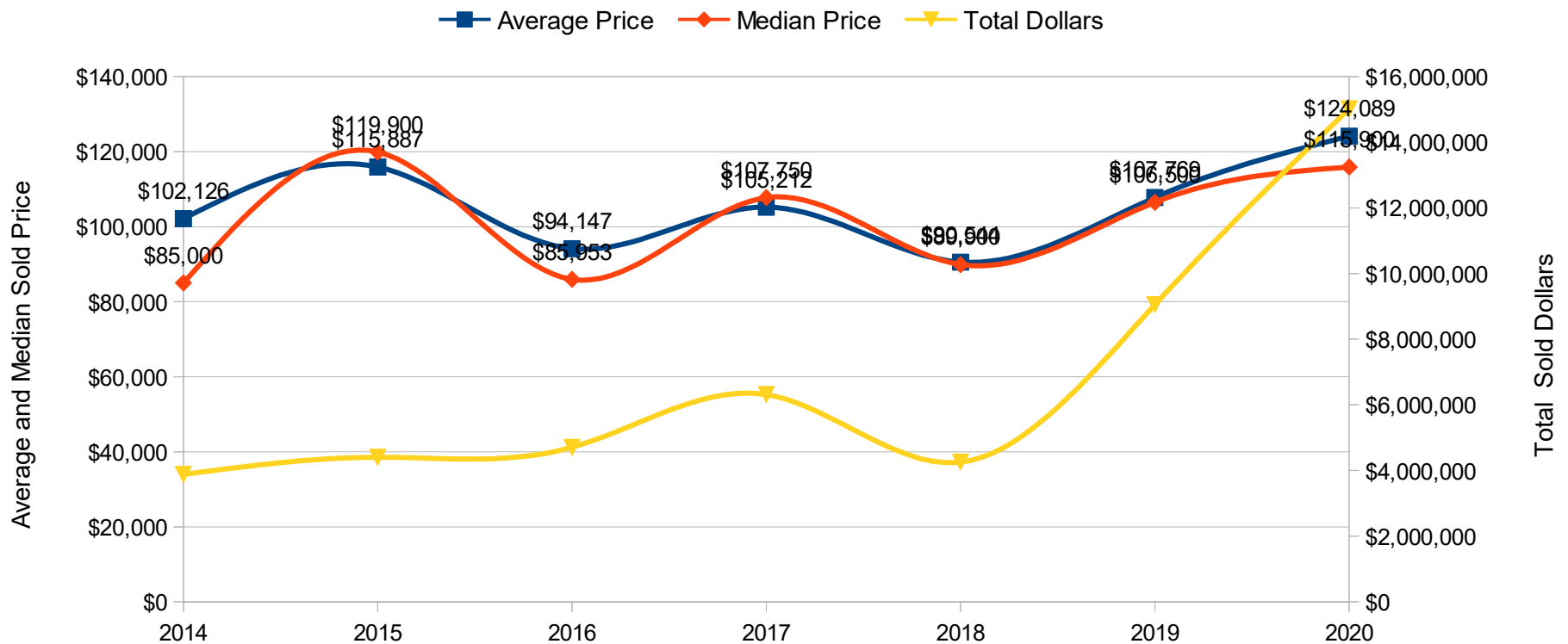


Angel Fire Condominiums Sold and DOM



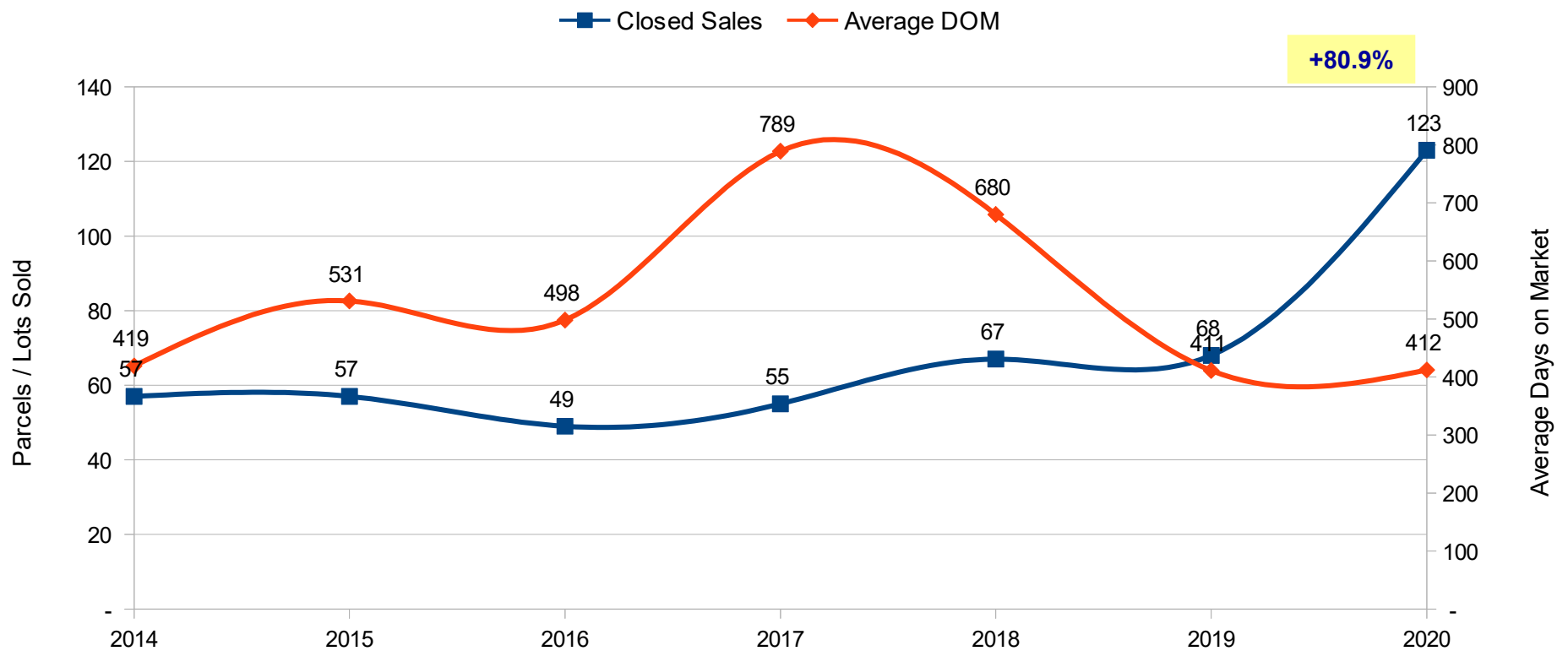
Angel Fire Condominiums Sold Prices

Angel Fire - Condominiums



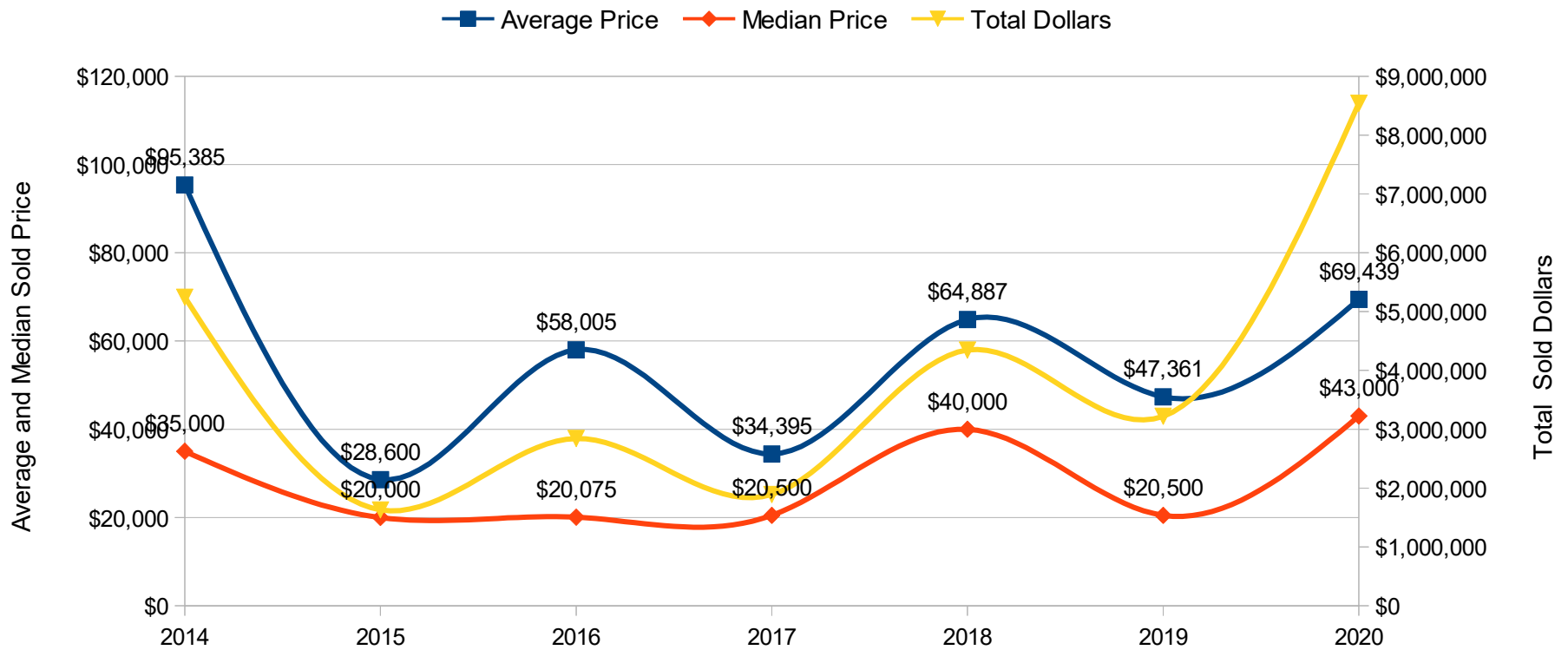
Angel Fire Land Parcels Sold and DOM

Angel Fire - Land Parcels / Lots

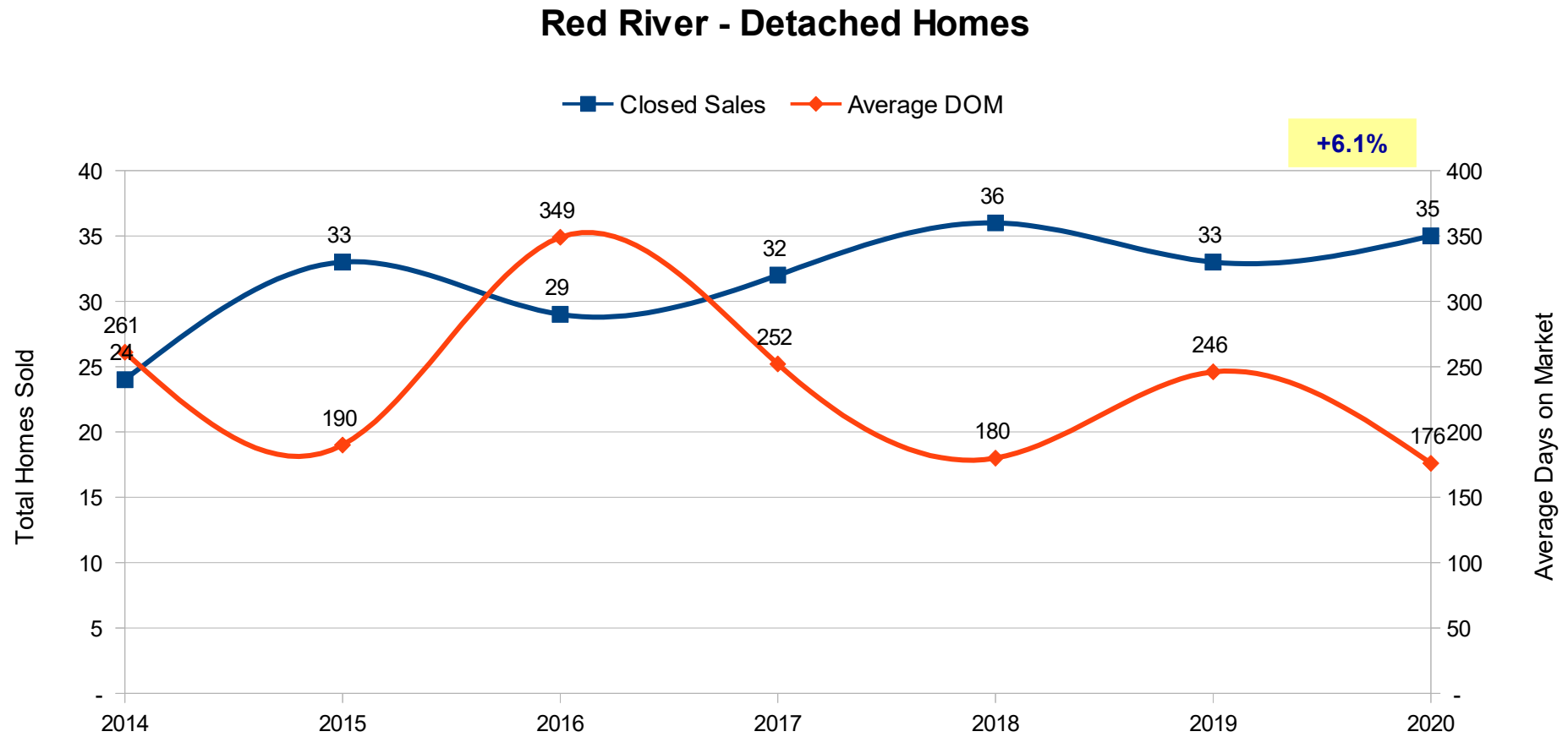


Angel Fire Land Parcels Prices

Angel Fire - Land Parcels / Lots

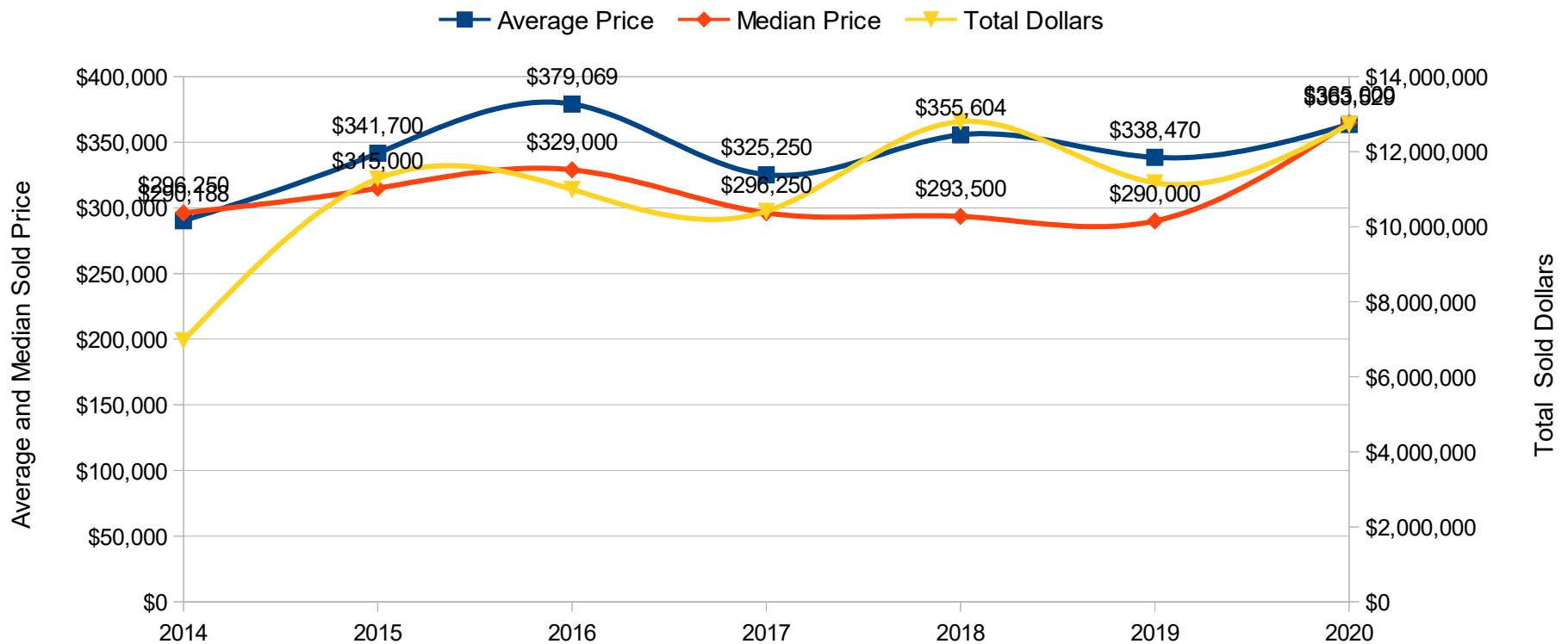


Red River Detached Homes Sold and DOM

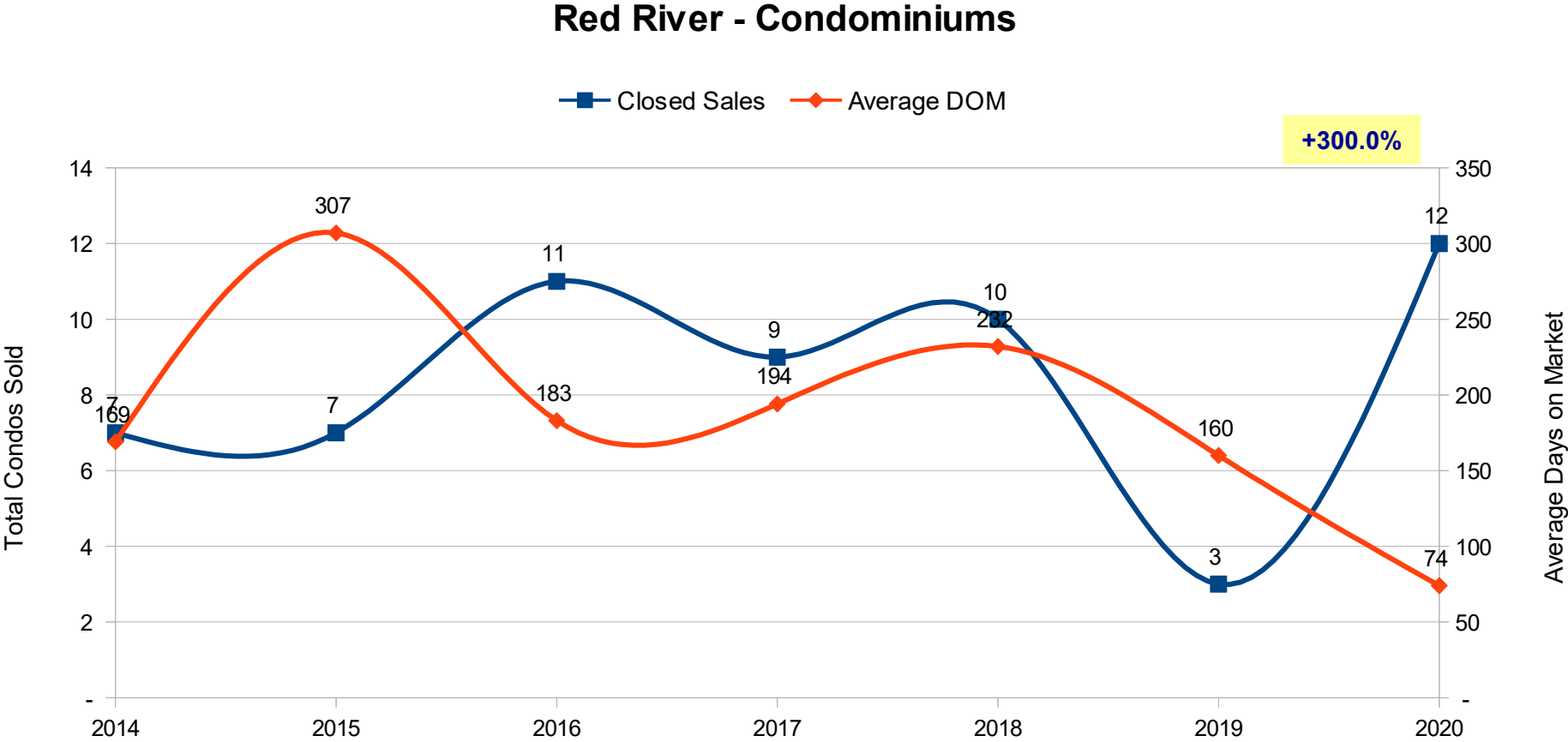


Red River Detached Homes Sold Prices

Red River - Detached Homes

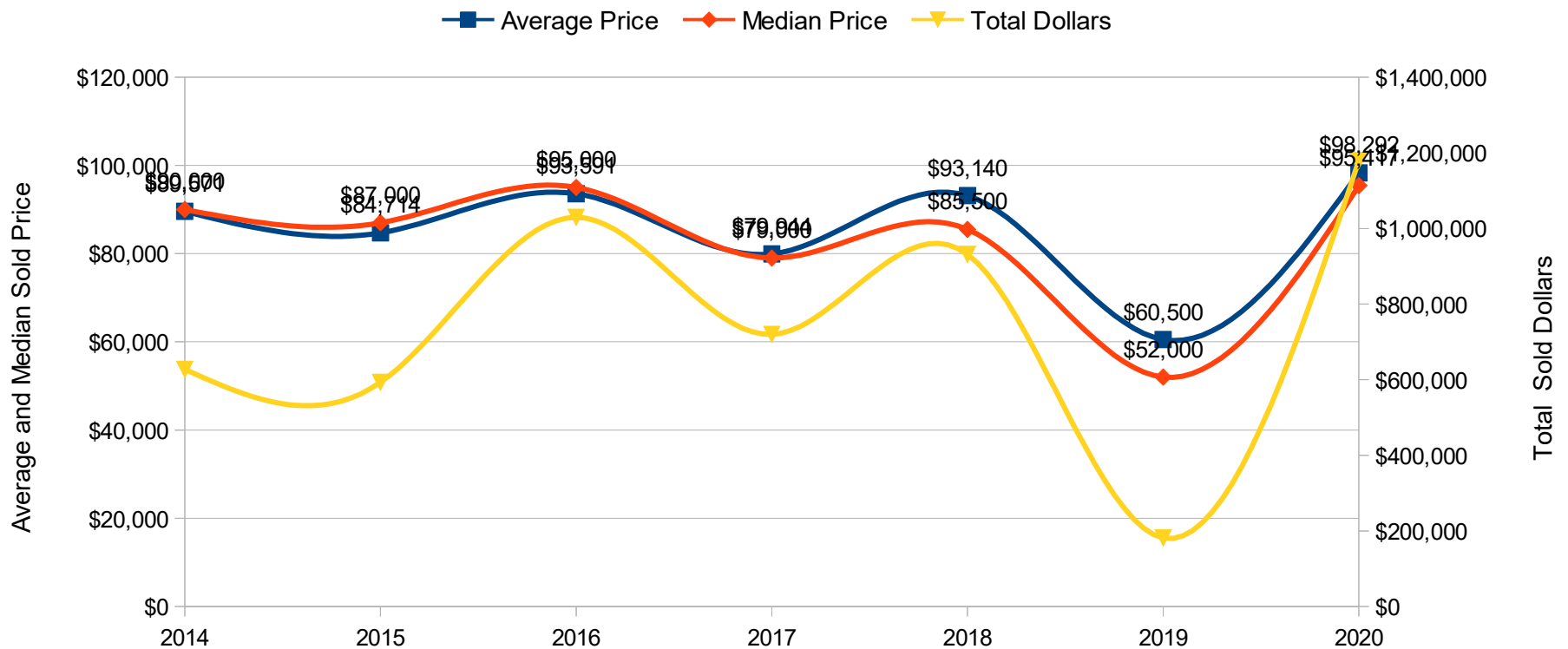


Red River Condominiums Sold and DOM



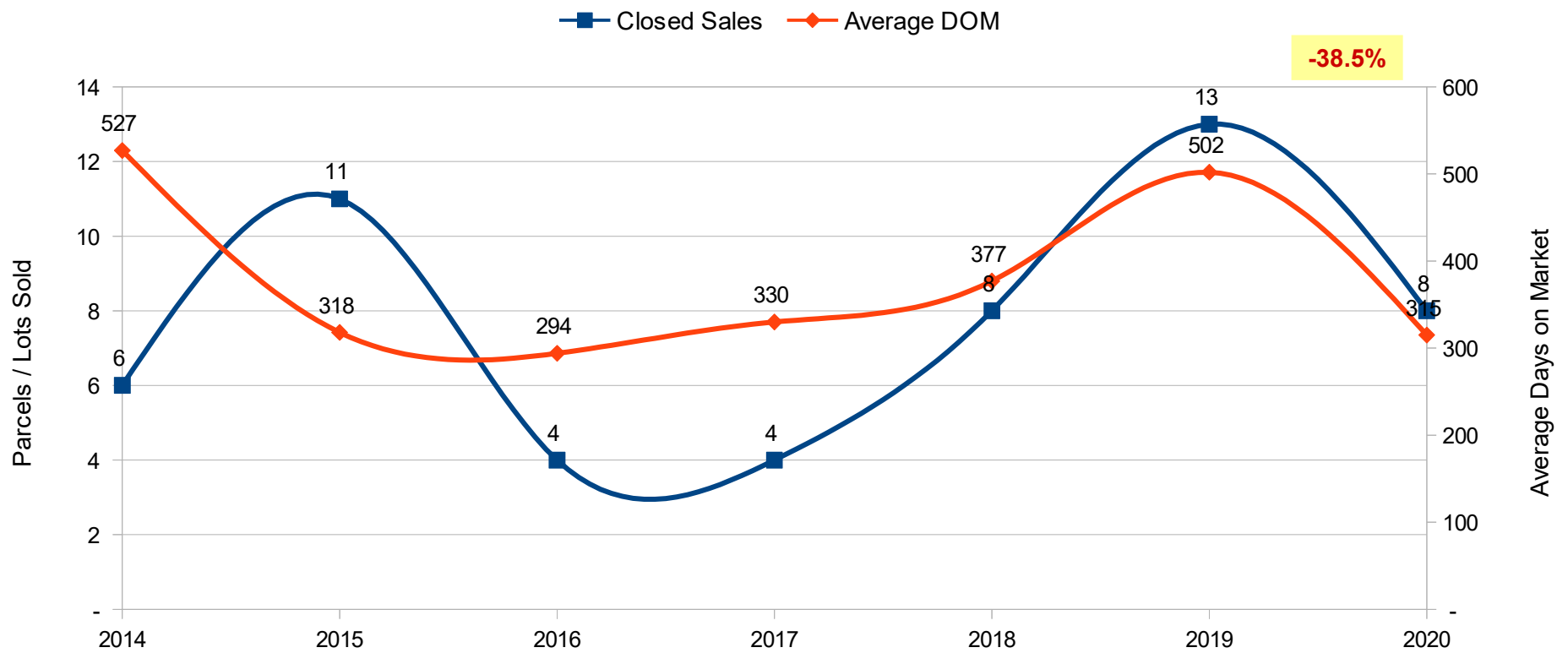
Red River Condominiums Sold Prices

Red River - Condominiums



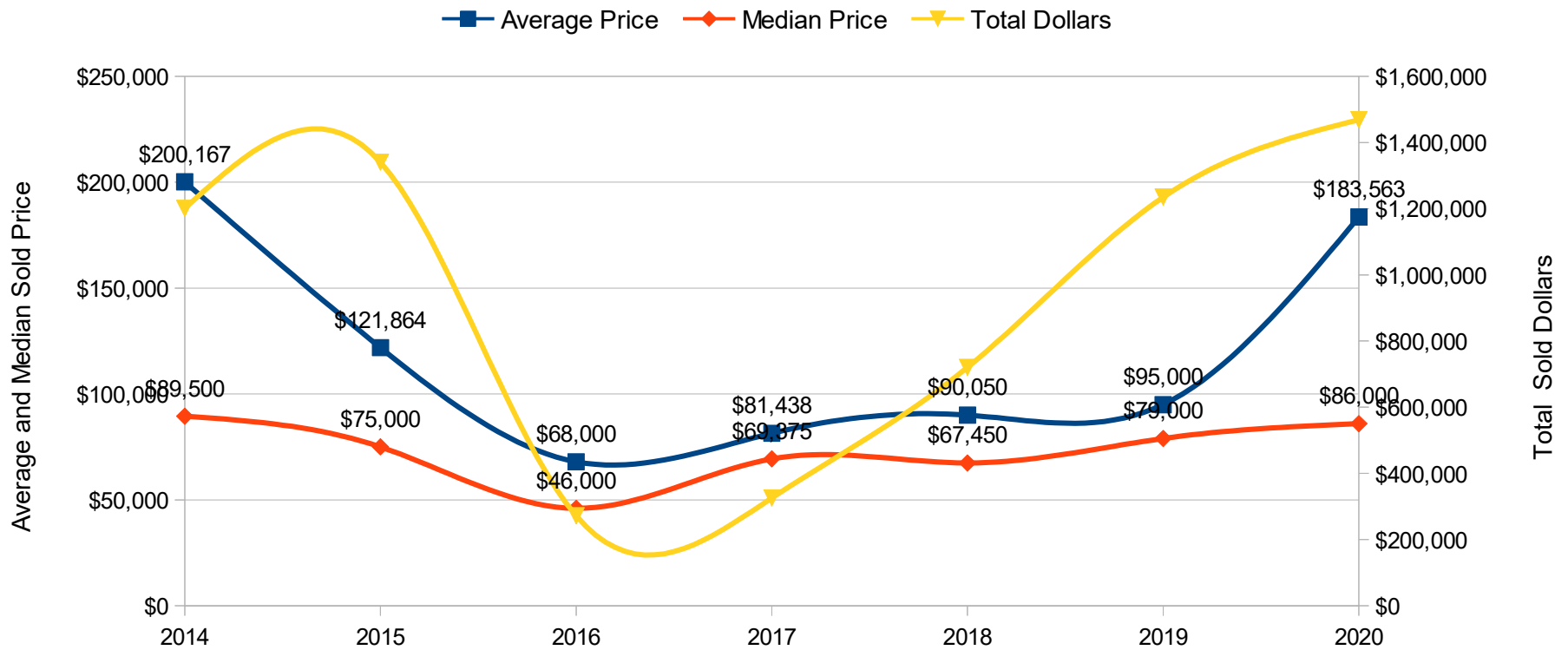
Red River Land Parcels Sold and DOM

Red River - Land Parcels / Lots



Red River Land Parcels Sold Prices

Red River - Land Parcels / Lots



Taos Real Estate Market Stats

For More Information

To find more information on the Taos area real estate market, visit...

<https://TaosCountyAssociationofRealtors.com>

Taos Area Real Estate Market Stats

<https://taoscountyassociationofrealtors.com/2020-local-real-estate-market-stats/>



Taos County Association of REALTORS® 2020 vs 2019 YTD :: 12-month Snapshot Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2019	2020	Variance	2019	2020	Variance	2019	2020	Variance
Angel Fire NM									
Closed Sales	155	249	60.6%	84	121	44.0%	68	123	80.9%
Total Dollars	\$61,879,080	\$115,226,978	86.2%	\$9,052,586	\$15,014,750	65.9%	\$3,220,550	\$8,541,047	165.2%
Average Price	\$399,220	\$462,759	15.9%	\$107,769	\$124,089	15.1%	\$47,361	\$69,439	46.6%
Median Price	\$345,000	\$399,000	15.7%	\$106,500	\$115,900	8.8%	\$20,500	\$43,000	109.8%
Average DOM	215	202	-6.0%	269	200	-25.7%	411	412	0.2%
Red River NM									
Closed Sales	33	35	6.1%	3	12	300.0%	13	8	-38.5%
Total Dollars	\$11,169,500	\$12,723,500	13.9%	\$181,500	\$1,179,504	549.9%	\$1,235,000	\$1,468,500	18.9%
Average Price	\$338,470	\$363,529	7.4%	\$60,500	\$98,292	62.5%	\$95,000	\$183,563	93.2%
Median Price	\$290,000	\$365,000	25.9%	\$52,000	\$95,417	83.5%	\$79,000	\$86,000	8.9%
Average DOM	246	176	-28.5%	160	74	-53.8%	502	315	-37.3%
Taos NM									
Closed Sales	225	285	26.7%	63	44	-30.2%	103	105	1.9%
Total Dollars	\$87,890,445	\$119,307,209	35.7%	\$15,590,500	\$12,322,637	-21.0%	\$9,644,550	\$9,760,000	1.2%
Average Price	\$390,624	\$418,622	7.2%	\$247,468	\$280,060	13.2%	\$93,696	\$92,952	-0.8%
Median Price	\$332,000	\$364,000	9.6%	\$227,500	\$273,750	20.3%	\$79,900	\$79,000	-1.1%
Average DOM	132	162	22.7%	114	65	-43.0%	299	475	58.9%
Taos Ski Valley NM									
Closed Sales	4	4	0.0%	16	27	68.8%	5	2	-60.0%
Total Dollars	\$2,384,000	\$2,480,000	4.0%	\$5,406,500	\$8,675,750	60.5%	\$1,010,500	\$592,000	-41.4%
Average Price	\$596,000	\$620,000	4.0%	\$337,906	\$321,324	-4.9%	\$202,100	\$296,000	46.5%
Median Price	\$664,500	\$650,000	-2.2%	\$323,250	\$345,000	6.7%	\$235,000	\$296,000	26.0%
Average DOM	238	181	-23.9%	430	182	-57.7%	185	122	-34.1%

Based on information from the Taos County Association of REALTORS® for the period Jan-Dec 2020 vs Jan-Dec 2019.
Information is deemed to be reliable but is not guaranteed.

Report Date: 01/06/21

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.

Taos Real Estate Market Stats

Taos County Association of REALTORS® (TCAR)

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