



Taos County Association of REALTORS®

2020 vs 2019 YTD :: 9-month Snapshot

Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2019	2020	Variance	2019	2020	Variance	2019	2020	Variance
Angel Fire NM									
Closed Sales	89	145	62.9%	54	80	48.1%	47	63	34.0%
Total Dollars	\$37,517,380	\$59,006,761	57.3%	\$5,681,325	\$9,455,350	66.4%	\$2,336,050	\$3,946,900	69.0%
Average Price	\$421,544	\$406,943	-3.5%	\$105,210	\$118,192	12.3%	\$49,703	\$62,649	26.0%
Median Price	\$347,500	\$365,000	5.0%	\$104,500	\$115,000	10.0%	\$20,000	\$45,000	125.0%
Average DOM	247	208	-15.8%	270	213	-21.1%	468	380	-18.8%
Red River NM									
Closed Sales	20	19	-5.0%	2	6	200.0%	12	5	-58.3%
Total Dollars	\$6,952,000	\$6,612,000	-4.9%	\$129,500	\$639,504	393.8%	\$1,160,000	\$604,500	-47.9%
Average Price	\$347,600	\$348,000	0.1%	\$64,750	\$106,584	64.6%	\$96,667	\$120,900	25.1%
Median Price	\$287,500	\$365,000	27.0%	\$64,750	\$108,167	67.1%	\$84,500	\$107,000	26.6%
Average DOM	307	242	-21.2%	198	118	-40.4%	478	350	-26.8%
Taos NM									
Closed Sales	155	196	26.5%	41	32	-22.0%	78	72	-7.7%
Total Dollars	\$55,805,085	\$75,312,845	35.0%	\$10,153,500	\$9,132,637	-10.1%	\$7,290,150	\$6,601,800	-9.4%
Average Price	\$360,033	\$384,249	6.7%	\$247,646	\$285,395	15.2%	\$93,463	\$91,692	-1.9%
Median Price	\$336,500	\$339,000	0.7%	\$227,000	\$278,000	22.5%	\$80,000	\$73,750	-7.8%
Average DOM	133	159	19.5%	115	60	-47.8%	328	462	40.9%
Taos Ski Valley NM									
Closed Sales	3	2	-33.3%	12	16	33.3%	1	2	100.0%
Total Dollars	\$1,715,000	\$1,390,000	-19.0%	\$4,586,500	\$5,894,250	28.5%	\$107,500	\$592,000	450.7%
Average Price	\$571,667	\$695,000	21.6%	\$382,208	\$368,391	-3.6%	\$107,500	\$296,000	175.3%
Median Price	\$660,000	\$695,000	5.3%	\$370,000	\$374,500	1.2%	\$107,500	\$296,000	175.3%
Average DOM	305	200	-34.4%	405	198	-51.1%	66	122	84.8%

Based on information from the Taos County Association of REALTORS® for the period Jan-Sep 2020 vs Jan-Sep 2019.

Report Date: 10/01/20

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.