



Taos County Association of REALTORS®

2020 vs 2019 YTD :: 6-month Snapshot

Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2019	2020	Variance	2019	2020	Variance	2019	2020	Variance
Angel Fire NM									
Closed Sales	45	60	33.3%	32	34	6.3%	16	29	81.3%
Total Dollars	\$16,759,980	\$22,426,460	33.8%	\$3,473,325	\$3,362,350	-3.2%	\$544,650	\$1,416,750	160.1%
Average Price	\$372,444	\$373,774	0.4%	\$108,541	\$98,893	-8.9%	\$34,041	\$48,853	43.5%
Median Price	\$319,969	\$310,000	-3.1%	\$105,500	\$100,000	-5.2%	\$24,500	\$20,000	-18.4%
Average DOM	320	211	-34.1%	351	224	-36.2%	856	377	-56.0%
Red River NM									
Closed Sales	12	10	-16.7%	1	3	200.0%	4	2	-50.0%
Total Dollars	\$3,820,000	\$2,925,500	-23.4%	\$52,000	\$345,834	565.1%	\$300,500	\$192,500	-35.9%
Average Price	\$318,333	\$292,550	-8.1%	\$52,000	\$115,278	121.7%	\$75,125	\$96,250	28.1%
Median Price	\$280,000	\$250,250	-10.6%	\$52,000	\$96,334	85.3%	\$79,000	\$96,250	21.8%
Average DOM	382	268	-29.8%	60	59	-1.7%	885	752	-15.0%
Taos NM									
Closed Sales	100	107	7.0%	23	15	-34.8%	48	39	-18.8%
Total Dollars	\$35,376,885	\$38,093,024	7.7%	\$6,168,000	\$4,282,137	-30.6%	\$4,324,450	\$3,237,400	-25.1%
Average Price	\$352,769	\$356,010	0.9%	\$268,174	\$285,476	6.5%	\$90,093	\$83,010	-7.9%
Median Price	\$333,750	\$325,000	-2.6%	\$240,000	\$240,000	0.0%	\$79,250	\$67,500	-14.8%
Average DOM	149	171	14.8%	133	68	-48.9%	376	504	34.0%
Taos Ski Valley NM									
Closed Sales	3	2	-33.3%	9	7	-22.2%	No Sales Reported This Period	2	N/A
Total Dollars	\$1,715,000	\$1,390,000	-19.0%	\$3,794,500	\$2,384,000	-37.2%		\$592,000	N/A
Average Price	\$571,667	\$695,000	21.6%	\$421,611	\$340,571	-19.2%		\$296,000	N/A
Median Price	\$660,000	\$695,000	5.3%	\$375,000	\$299,000	-20.3%		\$296,000	N/A
Average DOM	305	200	-34.4%	498	338	-32.1%		122	N/A

Based on information from the Taos County Association of REALTORS® for the period Jan-Jun 2020 vs Jan-Jun 2019.

Report Date: 06/30/20

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.