



Taos County Association of REALTORS®

2019 vs 2018 YTD :: 12-month Snapshot
Local Real Estate Market Stats

| | Single Family Homes | | | Condominiums | | | Land Parcels / Lots | | |
|---------------------------|---------------------|--------------|----------|--------------|--------------|----------|---------------------|-------------|----------|
| | 2018 | 2019 | Variance | 2018 | 2019 | Variance | 2018 | 2019 | Variance |
| Angel Fire NM | | | | | | | | | |
| Closed Sales | 174 | 155 | -10.9% | 47 | 84 | 78.7% | 67 | 68 | 1.5% |
| Total Dollars | \$65,574,653 | \$61,879,080 | -5.6% | \$4,255,550 | \$9,052,586 | 112.7% | \$4,347,450 | \$3,220,550 | -25.9% |
| Average Price | \$376,866 | \$399,220 | 5.9% | \$90,544 | \$107,769 | 19.0% | \$64,887 | \$47,361 | -27.0% |
| Median Price | \$325,000 | \$345,000 | 6.2% | \$89,900 | \$106,500 | 18.5% | \$40,000 | \$20,500 | -48.8% |
| Average DOM | 234 | 215 | -8.1% | 302 | 269 | -10.9% | 680 | 411 | -39.6% |
| Red River NM | | | | | | | | | |
| Closed Sales | 36 | 33 | -8.3% | 10 | 3 | -70.0% | 8 | 13 | 62.5% |
| Total Dollars | \$12,801,750 | \$11,169,500 | -12.8% | \$931,400 | \$181,500 | -80.5% | \$720,400 | \$1,235,000 | 71.4% |
| Average Price | \$355,604 | \$338,470 | -4.8% | \$93,140 | \$60,500 | -35.0% | \$90,050 | \$95,000 | 5.5% |
| Median Price | \$293,500 | \$290,000 | -1.2% | \$85,500 | \$52,000 | -39.2% | \$67,450 | \$79,000 | 17.1% |
| Average DOM | 180 | 246 | 36.7% | 232 | 160 | -31.0% | 377 | 502 | 33.2% |
| Taos NM | | | | | | | | | |
| Closed Sales | 242 | 225 | -7.0% | 45 | 63 | 40.0% | 91 | 103 | 13.2% |
| Total Dollars | \$94,219,021 | \$87,890,445 | -6.7% | \$9,586,050 | \$15,590,500 | 62.6% | \$8,695,514 | \$9,644,550 | 10.9% |
| Average Price | \$389,335 | \$390,624 | 0.3% | \$213,023 | \$247,468 | 16.2% | \$95,555 | \$93,636 | -2.0% |
| Median Price | \$237,250 | \$332,000 | 39.9% | \$185,000 | \$227,500 | 23.0% | \$70,000 | \$79,900 | 14.1% |
| Average DOM | 137 | 132 | -3.6% | 104 | 114 | 9.6% | 398 | 299 | -24.9% |
| Taos Ski Valley NM | | | | | | | | | |
| Closed Sales | 4 | 4 | 0.0% | 18 | 16 | -11.1% | 7 | 5 | -28.6% |
| Total Dollars | \$2,270,000 | \$2,384,000 | 5.0% | \$6,247,956 | \$5,406,500 | -13.5% | \$2,069,000 | \$1,010,500 | -51.2% |
| Average Price | \$567,500 | \$596,000 | 5.0% | \$247,109 | \$337,906 | 36.7% | \$295,571 | \$202,100 | -31.6% |
| Median Price | \$572,500 | \$664,500 | 16.1% | \$334,778 | \$323,250 | -3.4% | \$279,000 | \$235,000 | -15.8% |
| Average DOM | 225 | 238 | 5.8% | 193 | 430 | 122.8% | 397 | 185 | -53.4% |

Based on information from the Taos County Association of REALTORS® for the period Jan-Dec 2019 vs Jan-Dec 2018.

Report Date: 12/31/19

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.