



Taos County Association of REALTORS®

2019 vs 2018 YTD :: 9-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2018	2019	Variance	2018	2019	Variance	2018	2019	Variance
Angel Fire NM									
Closed Sales	110	89	-19.1%	33	54	63.6%	41	47	14.6%
Total Dollars	\$40,645,450	\$37,517,380	-7.7%	\$2,875,925	\$5,681,325	97.5%	\$2,310,950	\$2,336,050	1.1%
Average Price	\$269,504	\$421,544	56.4%	\$87,149	\$105,210	20.7%	\$56,365	\$49,703	-11.8%
Median Price	\$206,500	\$347,500	68.3%	\$87,000	\$104,500	20.1%	\$33,500	\$20,000	-40.3%
Average DOM	246	247	0.4%	289	270	-6.6%	698	468	-33.0%
Red River NM									
Closed Sales	22	20	-9.1%	7	2	-71.4%	6	12	100.0%
Total Dollars	\$8,284,750	\$6,952,000	-16.1%	\$636,900	\$129,500	-79.7%	\$565,400	\$1,160,000	105.2%
Average Price	\$376,580	\$347,600	-7.7%	\$90,986	\$64,750	-28.8%	\$94,233	\$96,667	2.6%
Median Price	\$296,500	\$287,500	-3.0%	\$85,000	\$64,750	-23.8%	\$64,950	\$84,500	30.1%
Average DOM	214	307	43.5%	239	198	-17.2%	257	478	86.0%
Taos NM									
Closed Sales	170	155	-8.8%	30	41	36.7%	73	78	6.8%
Total Dollars	\$64,301,621	\$55,805,085	-13.2%	\$5,971,150	\$10,153,500	70.0%	\$6,440,370	\$7,290,150	13.2%
Average Price	\$378,245	\$360,033	-4.8%	\$199,038	\$247,646	24.4%	\$88,224	\$93,463	5.9%
Median Price	\$302,500	\$336,500	11.2%	\$176,000	\$227,000	29.0%	\$75,000	\$80,000	6.7%
Average DOM	146	133	-8.9%	97	115	18.6%	435	328	-24.6%
Taos Ski Valley NM									
Closed Sales	2	3	50.0%	9	12	33.3%	6	1	-83.3%
Total Dollars	\$995,000	\$1,715,000	72.4%	\$4,023,456	\$4,586,500	14.0%	\$1,790,000	\$107,500	-94.0%
Average Price	\$497,500	\$571,667	14.9%	\$447,051	\$382,208	-14.5%	\$298,333	\$107,500	-64.0%
Median Price	\$497,500	\$660,000	32.7%	\$375,000	\$370,000	-1.3%	\$276,750	\$107,500	-61.2%
Average DOM	333	305	-8.4%	142	405	185.2%	448	66	-85.3%

Based on information from the Taos County Association of REALTORS® for the period Jan-Sep 2019 vs Jan-Sep 2018.

Report Date: 10/08/19

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.