



Taos County Association of REALTORS®

2019 vs 2018 YTD :: 3-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2018	2019	Variance	2018	2019	Variance	2018	2019	Variance
Angel Fire NM									
Closed Sales	34	16	-52.9%	14	9	-35.7%	9	6	-33.3%
Total Dollars	\$12,536,250	\$5,061,312	-59.6%	\$1,188,300	\$928,400	-21.9%	\$458,100	\$189,500	-58.6%
Average Price	\$368,713	\$316,332	-14.2%	\$84,879	\$103,156	21.5%	\$50,900	\$31,583	-38.0%
Median Price	\$325,000	\$285,000	-12.3%	\$85,450	\$104,000	21.7%	\$48,000	\$24,500	-49.0%
Average DOM	287	422	47.0%	325	340	4.6%	515	593	15.1%
Red River NM									
Closed Sales	3	2	-33.3%	1	No Sales	-100.0%	2	2	0.0%
Total Dollars	\$1,710,000	\$485,000	-71.6%	\$61,000	Reported	-100.0%	\$235,000	\$142,500	-39.4%
Average Price	\$570,000	\$242,500	-57.5%	\$61,000	This	-100.0%	\$117,500	\$71,250	-39.4%
Median Price	\$700,000	\$242,500	-65.4%	\$61,000	Period	-100.0%	\$117,500	\$71,250	-39.4%
Average DOM	376	969	157.7%	531			171	1,268	641.5%
Taos NM									
Closed Sales	47	43	-8.5%	7	8	14.3%	20	17	-15.0%
Total Dollars	\$15,781,125	\$13,491,718	-14.5%	\$1,291,000	\$2,158,250	67.2%	\$1,732,470	\$1,919,900	10.8%
Average Price	\$335,769	\$313,761	-6.6%	\$184,429	\$269,781	46.3%	\$86,624	\$112,935	30.4%
Median Price	\$335,000	\$330,000	-1.5%	\$162,500	\$223,125	37.3%	\$72,000	\$80,000	11.1%
Average DOM	142	160	12.7%	99	164	65.7%	468	323	-31.0%
Taos Ski Valley NM									
Closed Sales	1	2	100.0%	3	3	0.0%	3	No Sales	-100.0%
Total Dollars	\$545,000	\$1,055,000	93.6%	\$754,900	\$960,000	27.2%	\$1,127,500	Reported	-100.0%
Average Price	\$545,000	\$527,500	-3.2%	\$251,633	\$320,000	27.2%	\$375,833	This	-100.0%
Median Price	\$545,000	\$527,500	-3.2%	\$265,000	\$365,000	37.7%	\$350,000	Period	-100.0%
Average DOM	658	251	-61.9%	35	81	131.4%	266		

Based on information from the Taos County Association of REALTORS® for the period Jan-Mar 2019 vs Jan-Mar 2018.
Information is deemed to be reliable but is not guaranteed.

Report Date: 03/31/19

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.