



Taos County Association of REALTORS®

2018 vs 2017 YTD :: 9-month Snapshot

Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2017	2018	Variance	2017	2018	Variance	2017	2018	Variance
Angel Fire NM									
Closed Sales	94	110	17.0%	40	33	-17.5%	38	41	7.9%
Total Dollars	\$30,660,430	\$40,645,450	32.6%	\$4,141,000	\$2,875,925	-30.5%	\$1,524,450	\$2,310,950	51.6%
Average Price	\$326,175	\$269,504	-17.4%	\$103,525	\$87,149	-15.8%	\$40,117	\$56,365	40.5%
Median Price	\$299,000	\$206,500	-30.9%	\$103,000	\$87,000	-15.5%	\$34,500	\$33,500	-2.9%
Average DOM	356	246	-30.9%	277	289	4.3%	668	698	4.5%
Red River NM									
Closed Sales	22	22	0.0%	7	7	0.0%	2	6	200.0%
Total Dollars	\$6,355,500	\$8,284,750	30.4%	\$553,500	\$636,900	15.1%	\$122,000	\$565,400	363.4%
Average Price	\$288,886	\$376,580	30.4%	\$79,071	\$90,986	15.1%	\$61,000	\$94,233	54.5%
Median Price	\$267,500	\$296,500	10.8%	\$79,000	\$85,000	7.6%	\$61,000	\$64,950	6.5%
Average DOM	201	214	6.5%	178	239	34.3%	633	257	-59.4%
Taos NM									
Closed Sales	176	170	-3.4%	30	30	0.0%	63	73	15.9%
Total Dollars	\$59,172,423	\$64,301,621	8.7%	\$6,275,900	\$5,971,150	-4.9%	\$6,127,425	\$6,440,370	5.1%
Average Price	\$336,207	\$378,245	12.5%	\$209,197	\$199,038	-4.9%	\$97,261	\$88,224	-9.3%
Median Price	\$310,000	\$302,500	-2.4%	\$186,250	\$176,000	-5.5%	\$65,000	\$75,000	15.4%
Average DOM	180	146	-18.9%	190	97	-48.9%	549	435	-20.8%
Taos Ski Valley NM									
Closed Sales	2	2	0.0%	3	9	200.0%	1	6	500.0%
Total Dollars	\$1,600,000	\$995,000	-37.8%	\$642,375	\$4,023,456	526.3%	\$115,000	\$1,790,000	1456.5%
Average Price	\$800,000	\$497,500	-37.8%	\$214,125	\$447,051	108.8%	\$115,000	\$298,333	159.4%
Median Price	\$800,000	\$497,500	-37.8%	\$188,375	\$375,000	99.1%	\$115,000	\$276,750	140.7%
Average DOM	323	333	3.1%	41	142	246.3%	31	448	1345.2%

Based on information from the Taos County Association of REALTORS® for the period Jan-Sep 2018 vs Jan-Sep 2017

Report Date: 10/05/18

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.