



Taos County Association of REALTORS®

2018 vs 2017 YTD :: 6-month Snapshot

Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2017	2018	Variance	2017	2018	Variance	2017	2018	Variance
Angel Fire NM									
Closed Sales	51	62	21.6%	22	23	4.5%	22	22	0.0%
Total Dollars	\$15,658,930	\$20,872,200	33.3%	\$2,199,250	\$2,115,925	-3.8%	\$806,700	\$1,447,350	79.4%
Average Price	\$307,038	\$336,648	9.6%	\$99,966	\$91,997	-8.0%	\$36,668	\$65,789	79.4%
Median Price	\$305,000	\$297,500	-2.5%	\$97,500	\$88,000	-9.7%	\$35,000	\$40,750	16.4%
Average DOM	456	263	-42.3%	267	296	10.9%	821	654	-20.3%
Red River NM									
Closed Sales	8	8	0.0%	3	3	0.0%	2	2	0.0%
Total Dollars	\$1,850,400	\$3,748,000	102.6%	\$296,500	\$281,000	-5.2%	\$122,000	\$235,000	92.6%
Average Price	\$231,300	\$468,625	102.6%	\$98,833	\$93,667	-5.2%	\$61,000	\$117,500	92.6%
Median Price	\$212,500	\$392,000	84.5%	\$95,000	\$86,000	-9.5%	\$61,000	\$117,500	92.6%
Average DOM	269	233	-13.4%	139	197	41.7%	633	171	-73.0%
Taos NM									
Closed Sales	112	100	-10.7%	20	15	-25.0%	36	48	33.3%
Total Dollars	\$37,021,624	\$33,734,628	-8.9%	\$4,431,900	\$3,030,750	-31.6%	\$3,284,900	\$4,579,570	39.4%
Average Price	\$330,550	\$337,346	2.1%	\$221,595	\$202,050	-8.8%	\$91,247	\$95,408	4.6%
Median Price	\$306,500	\$322,500	5.2%	\$206,500	\$193,000	-6.5%	\$61,350	\$75,000	22.2%
Average DOM	179	156	-12.8%	187	94	-49.7%	757	430	-43.2%
Taos Ski Valley NM									
Closed Sales	2	2	0.0%	No Sales Reported This Period	9	N/A	1	4	300.0%
Total Dollars	\$1,600,000	\$995,000	-37.8%		\$4,023,456	N/A	\$115,000	\$1,390,000	1108.7%
Average Price	\$800,000	\$497,500	-37.8%		\$447,051	N/A	\$115,000	\$347,500	202.2%
Median Price	\$800,000	\$497,500	-37.8%		\$375,000	N/A	\$115,000	\$306,250	166.3%
Average DOM	323	333	3.1%		142	N/A	31	500	1512.9%

Based on information from the Taos County Association of REALTORS® for the period Jan-Jun 2018 vs Jan-Jun 2017

Report Date: 06/30/18

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.